

GLOBAL BUSINESS SET UP EXPERTS

# CORPORATE BROCHURE

HEALY CONSULTANTS GROUP PLC

2017 edition



HEALY CONSULTANTS GROUP PLC 491B RIVER VALLEY ROAD #15-01 VALLEY POINT SINGAPORE 248372 UEN No.: 201623711R TEL.EPHONE: +65 67 35 01 20 MOBILE +65 91 23 77 43

HEALY
CONSULTANTS
GROUP PLC
GLOBAL BUSINESS SET UP
EXPERTS

We aim to be your preferred partner by being...

# The best at business set up in every country on the planet



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Aidan Healy Business owner of Healy Consultants Group PLC

Healy Consultants Group PLC was created with a clear vision to provide clients with the highest quality of business incorporation services in every country on the planet. From the beginning, I have focused on creating a company with skilled people, solid corporate values and one clear goal of becoming the preferred partner for businesses with global growth ambition, a company well-recognized for its high-quality services and to become the best in the world at business set up worldwide. After years of hard work, I have achieved my goal, now my focus is growing the business further and achieving the leading position in the market by: (1) continuing to provide high quality service, (2) ensuring that we are always aligned with regulatory changes and (3) maintaining our focus on meeting the client's needs.

"I have achieved my goal, next step is growing the business further..."

The company has experienced significant growth. In 2017, two new offices have been integrated in Dubai and Slovakia and we are expecting to inaugurate the Malaysian office in 2018. The staff is expected to grow by 30%, based on a solid HR strategy. We are only recruiting highly skilled staff, to ensure we always deliver the best service to our clients. Diversity and staff-wellbeing is another focus we keep as our high priority. Our clients come from everywhere in the world, and we try our best in ensuring that clients can always reach us in their preferred language.

"We are only recruiting highly skilled staff, to ensure we always deliver the best service to our clients..."

We serve clients seeking to grow their business worldwide. Healy Consultants Group PLC will always ensure to provide them with tailormade services and expertise matching their ambition and goals.



Healy Consultants Group PLC assists international clients with company incorporation services worldwide and provides effective tailored business solutions to address our clients needs. We cover all services needed to incorporate your business, and rely on our extensive team of in-house consultants, accountants and lawyers as well as our carefully selected global partners to provide you with the best service and advice whenever you need it.

#### **AFFILIATED OFFICES WORLDWIDE**

We work with clients on a global scale and have affiliate offices all over the world, including the Middle East, Europe, South America and Asia.

#### **HOW HEALY CONSULTANTS GROUP PLC BEGAN**

Healy Consultants Group PLC was founded in 2003 by Mr. Aidan Healy, who has more than 20 years' experience in international business. He is an Irish Chartered Accountant and has previously worked with Credit Suisse Group and Ernst and Young.

# MISSION AND VALUES

Healy Consultants Group PLC's mission is to be the best at what we do, and to be the world's preferred corporate service provider. To help us achieve our mission, our teams work based on our corporate values:

- ✓ FAIRNESS towards our Clients
- ✓ INTEGRITY and TRANSPARENCY in our work
- ✓ PARTNERSHIP with our Clients
- ✓ EMPOWER STAFF to make responsible and professional decisions
- ✓ COMMUNICATION with Clients, weekly and in clear language
- ✓ GOOD WORK ENVIRONMENT for our staff—through recognition and support for personal development
- ✓ HIGH QUALITY STANDARDS as key parameter in everything we do
- ✓ UNCONVENTIONAL APPROACH to provide bold and tailored solutions matching our Client's needs

Our team of experts provides you with comprehensive company incorporation services. Encompassing all business scopes, we are your trusted one-stop advisor.



#### **GLOBAL COMPANY INCORPORATION**

We provide company formation services for any jurisdiction in the world. With our vast experience, Clients with plans to expand their business in multiple countries can expect to receive accurate and professional advice from our team.



#### **GLOBAL BANKING SOLUTIONS**

Majority of businesses require a corporate bank account when they incorporate a new company. Healy Consultants Group PLC works with internationally recognised banks and has established excellent banking relationships since 2003.



#### **ACCOUNTING AND TAX SOLUTIONS**

Covering everything from registering Client's company for tax and VAT, to preparing annual financial statements – our specialised team will find the best way to legally minimize tax obligations and administrative burden for our Clients.



#### **LEGAL SOLUTIONS**

It is highly important for our Clients to fulfil legal obligations when it comes to setting up their global offices. Healy Consultants Group PLC will assist that our Clients' businesses are complaint with the laws of their respective jurisdictions.



#### **ADVISORY SERVICES**

There are many areas to managing a business and our team recognises that our Clients may require professional advice. Healy Consultants Group PLC listens to our Clients needs and provides simple business strategies for execution.



#### **INDUSTRY AND FEASABILITY EXPERTS**

Understanding your customers and knowing your competition is often key to business success. Our team offers to conduct thorough feasibility studies for our Clients, prior to their company set up to increase the success rate of their new business.



#### **STAFF SOLUTIONS**

Healy Consultants Group PLC devises immigration strategies for our Clients who are looking for residence visa in various countries. Where required, our team also provides support for sourcing of residential and commercial property for our Clients.



#### **OFFSHORE STRATEGY**

Offshore formation is a legally tax efficient way to conduct international business. Some of our recommended offshore jurisdictions include Singapore, Hong Kong, Ireland, Dubai and New Zealand.



Healy Consultants Group PLC is an expert in forming businesses all around the world. Our diverse and multinational team bring vast knowledge and experience in worldwide jurisdictions. Speak to us to find out more about: (1) tax and accounting requirements in these jurisdictions, (2) the country that best suits your business expansion needs or (3) best jurisdictions for offshore company incorporation. We provide you will full insight of jurisdictions, with details on the local business environment, infrastructure and policy-making for start-ups and established businesses.

### Jurisdictions services:

Helping your business identify optimal jurisdictions

Conducting country comparison studies

Assisting with offshore business setup

Securing government permits and licenses

Opening multiple corporate bank accounts

Helping your business minimize international tax payment



# REASONS ON WHY CLIENTS ENGAGE US

Healy Consultants Group is highly focused on providing excellent client engagement services, here are 6 core values for our client-approach:



#### Provide tailored solutions

Always engineer legal, tailored solutions based on your specific business needs and goals.



# Conduct due diligence before engaging clients

Ensure detailed due diligence check of each client and suppliers to ensure that we only are working with high quality partners. Our focus is to maintain a strong professional relationships with these partners.



# No hidden fees and full transparency

All engagement fees are agreed and paid up front. No hidden fees or surprises throughout the engagement.



# Share project calendar deadlines and weekly updates

All engagement deadlines are agreed in a detailed project plan and share with the clients before the engagement. It includes detailed mapping of deliverables per week throughout the engagement period.



# Efficiency

Our objective is to efficiently and effectively complete the full engagement by i) collecting all required information, ii) rely on detailed planning of procedure and deliverables incl. deadlines, iii) ensuring minimal travel for our Clients.



# Problem-solving approach

We never give up until we complete the engagement, regardless of the environment or other complexities we meet throughout the process.

# **CODE OF CONDUCT**



## Integrity and Transparency

We disclose all engagement fees and estimated deadlines with our Clients and keep our Clients updated throughout the whole engagement. For potential Clients who have yet to engage our services, these estimated fees and timelines are readily available on our business website.



# **Quality and Innovation**

We aim to produce quality solutions and deliverables to our Clients. No matter the complexity of the engagement, Healy Consultants Group PLC strives to deliver innovative solutions timely and effectively.



# Reliability

Clients of Healy Consultants Group PLC can confidently rely on our team to fulfil their engagements. Our team of experts are readily available on various communication platforms including phone, Skype, email and WhatsApp. Our Clients can count on our team to always be around to answer your inquiries and to keep you updated.





# **OUR STRENGTHS**

We provide our clients with a full cover of services to set up their business anywhere in the world

- ✓ Over 14 years of experience in completing Client engagements worldwide
- ✓ Manage corporate registrations, even in challenging environments
- ✓ Cover multiple-country business incorporations without our Clients needing to contract experts in each individual country
- ✓ Full coverage of supporting services: legal, accounting, taxation, banking, immigration, market study, marketing, etc.;
- ✓ Website with detailed information done by our in-house researchers for our Clients to read

# HIGH SERVICE LEVEL

With Healy Consultants all clients are treated with high attention on providing the best service:

- ✓ Answer Client requests within 1 day
- ✓ Email our Clients once a week to keep them updated on the engagement progress
- ✓ Immediately inform Clients about any issues together with our proposed solutions
- ✓ Flexible phone solutions: phone, Skype, live chat and email
- Language skills: English, Mandarin, Hindi, Bahasa, Malay, French, Spanish and Brazilian Portuguese

# TALENTED CONSULTANTS

We help our clients set up their business anywhere in the world, providing tailored solutions to match their global ambitions.

# **KEY PERSONNEL**



**Aidan Healy** 

Founder and Business Owner

Aidan has more than 20 years' experience in international business in Europe, Middle East and Asia Pacific. He is a Chartered Accountant from Ireland who has been living in Singapore for almost 20 years. Aidan has previously worked with Credit Suisse Group and Ernst and Young.



**Simon Guidecoq** Client Relationship Director

Simon is from France and has been working in Healy Consultants since 2014 and has grown to manage the Singapore Head Office. He has a PhD in Economics and has previously worked as an Economist in the University of Grenoble and the France Embassy in Singapore.



**Chrissi Zamora**Senior Client Engagement Manager

Chrissi is Spanish and has moved from our headquarters in Singapore to Dubai for a new challenging role. She has previous experience in accounting and finance in an European company, and she is now one of our Middle East business set up experts.



**Wei Xian Phang** *IT Department Director* 

Wei Xian is from Singapore and has been working in Healy Consultants since 2013. He manages the company's IT department and projects linked to website development. He also provides tailored design of SEO support and project management for our Clients.





We have assisted more than 4.570 clients' incorporation worldwide. More testimonials are available at our website.



zomato

#### **ADVISING ON COMPLEX JURISDICITIONS**

# Zomato Pvt. Ltd.

# Mr. Aniket Charterjee, Senior Manager Operations and Compliance

TRUSTED SERVICE PROVIDER ALLOWING THE CLIENT TO FOCUS ON THEIR

"We had taken Healy Consultants assistance in incorporating our entities in some of the complicated jurisdictions. Their approach right from the beginning has been very systematic, clear and efficient. It has been a pleasure to work with all of them"



# Fervor Montreal

**BUSINESS** 

# Mr. Shakeel Alibhai, Managing Director

"Thank you Healy Consultants for swiftly project managing my engagement. From the moment I met you in Singapore, Healy Consultants attended to my requirements and specific needs. I am more than satisfied with your service. Moreover, your weekly updates allowed me to continue to focus my attention on my global business while trusting you to deliver as promised."



#### ASSISTED WITH LEGAL AND ACCOUNTING ADVISORY

# Phoenics Electronics Mr. Peter Rooks, President

"Healy Consultants did an excellent job helping me navigating the legal and accounting rules and regulations to set up a company in Taiwan"





#### ASSISTED WITH MULTIPLE INCORPORATIONS

#### JLL Group

#### Mr. Steve Louw, UK General Counsel

"Thank you Healy Consultants for successfully project managing our business set up in Kuwait, Lebanon, Qatar and Bahrain"



**TriVector** 

(M)JLL

#### ADVISE ON LOCAL AND REGIONAL BUSINESS CLIMATE

#### **Trivector Services**

## Mr. Timothy F. Kauffman, CEO

"When it was time to establish a Space Academy in Singapore, TriVector needed a knowledgeable firm that could not only help us establishing our infrastructure, but also advise on the local and regional business climate. Healy was that firm, which is why we've been satisfied Healy customers for almost five years now"



#### PROVIDING "ONE-STOP SOLUTION" SERVICES

#### Streamlyn Pte. Ltd

#### Mr. Raja Chakraborty, Director

"The one word that defines Healy Consultants is perfect professionalism. If you have Healy to set up your business aboard, you could focus on the operational overhead and let Healy take care of the rest. From Incorporation to Taxation, it's a one-stop solution. Rest assured, you will have the best people in the industry working for you and providing you with the best possible information and suggestions."



streamlyn

#### **DESIGNED SOLUTIONS TO WELL-KNOWN LISTED COMPANIES**













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# FIND RELEVANT INFORMATION

#### Our website

Visit Healy Consultants' website providing you with all the information you need on setting up a business anywhere in the world.

- Worldwide cover of information on setting up your business
- Full overview of all fees
- Business set up services

Visit www.healyconsultants.com

#### Our news sites

LinkedIn	HealyConsultants	Blog at Google+	HealyConsultants
YouTube	HealyConsultants	Twitter	HealyConsultant

# Singapore Head Office

**CONTACT US** 

491B River Valley Road, Valley Point #15-01, Singapore 248373 Telephone: +65 6735 0120 | Mobile: +65 9123 7743 | Skype ID: healyconsultants

# **GLOBAL AFFILIATED OFFICES**



## Asia Pacific

Australia, Bangladesh, Brunei, Cambodia, China (5), Hong Kong, India (3), Indonesia, Japan, Korea, Labuan, Malaysia, Mauritius, Mongolia, Myanmar, New Zealand, Pakistan, Papua New Guinea, Philippines, Taiwan, Tajikistan, Thailand, Vietnam

### Middle East

Abu Dhabi, Ajman, Bahrain, Dubai, Kuwait, Oman, Saudi Arabia, Sharjah, Qatar

## Africa

Angola, Benin, Botswana, Cameroon, Egypt, Ghana, Kenya, Morocco, Mozambique, Nigeria, Rwanda, South Africa, Seychelles, Tunisia, Zimbabwe

### Europe

Andorra, Austria, Bulgaria, Czech Republic, Estonia, Finland, France, Germany, Gibraltar, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Macedonia, Monaco, Montenegro, Netherlands, Norway, Poland, Portugal, Russia, San Marino, Slovakia, Spain, Sweden, Switzerland, Turkey, United Kingdom

#### America

Argentina, Belize, Brazil, Canada, Cayman Islands, Chile, Panama, Peru, Mexico, USA, Uruguay





