

# **Estonia Turnkey Solution Invoice**

Our client's name

Company Reg. No.: 921530

Our Client's address

Date: Tuesday, October 20, 2015

Invoice No: 2014 – 08 – 015x

Professional services for Estonia turnkey solution	Notes	Year 1 €	Year 2 €
Estonia readymade company purchase fees (without travel)	1.	3,250	1,700
Legal registered office fees	2.	1,100	1,100
Estimated Estonia Government registration fees	3.	190	190
Estonia corporate bank account opening fees (without travel)	4.	3,950	0
Corporate structure changes including new bank signatory	5.	3,250	0
Estimate of annual accounting and tax fees	6.	0	2,300
Total Healy Consultants fees payable this week	7.	11,740	0
Estimate of total Healy Consultants fees payable after 12 months	8.		3,400

**Note:** this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes within the attached draft invoices to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;

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#### Notes to invoice above

 This cost includes fees to purchase the readymade company including pay all past Government fees. All accounting and tax obligations are up to date. The company is dormant since incorporation and has i) a registration with the <u>Centre of Registers</u> and ii) corporate tax registration, Healy Consultants will supply independent proof of this;

These fees also include our time to efficiently and effectively project manage and timely complete our Clients' engagement including i) time taken with our Clients to agree the optimum corporate structure, while legally minimising global taxation ii) devising a strategy to complete the engagement without our Client travelling iii) finding solutions to <u>challenges that</u> <u>occur</u> throughout the engagement and iv) weekly detailed email engagement status updates to our Client. Healy Consultants never gives up until we complete the engagement, regardless of the complexities or obstacles presented by banks and Governments;

All <u>engagement fees</u> are agreed and paid up front and published on our country web pages. Consequently, there are no hidden fees or surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a detailed project plan, mapping out deliverables by week throughout the engagement term. Your dedicated engagement manager is reachable by phone, skype, live chat and email and will communicate in your preferred language;

- 2. In accordance with the Estonia's <u>Commercial Code 15 February 1995</u>, any Estonia company shall as from the date of its incorporation have a legal registered office in Estonia, to which all official government communications and notices may be addressed. To comply with this statutory requirement, Healy Consultants' Estonia office will be the registered office address for your company. Thereafter, this address will be used to receive government correspondence including i) the annual tax return, ii) notice of the annual return; and iii) notice of government audits. Most of our Clients wish to place Healy Consultants' office address on invoices, contracts, websites and business cards;
- 3. This fee is an estimate of Government costs to complete your Firm's engagement. All Government fee payments will be supported by original receipts and invoices. Examples of Government costs include i) reserving the company name with the <u>Register of Enterprises</u> ii) preparation of company deeds and articles of association for transfer, iii) notarization all company documents and iv) registering the company with the relevant departments;

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4. Healy Consultants will be pleased to appoint a new bank signatory to an existing Estonia corporate bank account. It is a time consuming task, Healy Consultants will shelter our Client from the administrative challenges. As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed company, when shareholders and directors and bank signatories reside overseas. Healy Consultants will prepare a business plan for the bank to optimize the probability of new bank signatory appointment;

Depending on our Client business and nationality, there is a 10% probability the banks will request the bank signatory to travel for a one hour bank interview. Healy Consultants will try its best to negotiate with the bank for a travel exemption. If our Client must travel to Estonia for corporate bank account opening, Healy Consultants will refund our Client US\$1,400;

The name of the already approved corporate bank account is that of the existing ready-made company. To maintain the corporate bank account, the shelf company name cannot be changed. Consequently, our Client must use the existing name of the shelf company for their customers. The business activity of the company is allowed to change. If our Clients wishes to change the shelf company name, the bank will request a new corporate bank account opening application under the new company name;

The banks enjoy ultimate power of approval of addition of bank signatory applications. Consequently, guaranteed success is outside of Healy Consultants' control. What is inside our control is the preparation and submission of a high quality bank application that maximizes the likelihood of approval. To date, we enjoy a 100% approval record because of <u>our global</u> <u>banking relationships</u> and determination.

Global banks continue to tighten corporate bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account transfer period to take up to 3 weeks. Furthermore, global banks now require evidence of proof of business in the country where the corporate bank account will be, including sales contracts or lease agreement;

5. This fee is Healy Consultants professional fee to assist our Client to change i) the ready-made company name and business activity ii) the legal registered office address; iii) the director and company shareholder and iv) the bank signatory. It is a time consuming task, Healy Consultants will shelter our Client from the administrative challenges. This is the hardest part of the engagement;

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- 6. For an active trading company, these <u>accounting and tax</u> fees are an estimate of Healy Consultants' fees to efficiently and effectively discharge your annual company accounting, aand tax obligations. Following receipt of a set of draft accounting numbers from your company, Healy Consultants will more accurately advise accounting and tax fees. For a dormant company, Healy Consultants' fees are only € 950;
- 7. All fees quoted in this invoice correspond to fees quoted on Healy Consultants' <u>business</u> <u>website</u>. Please review this invoice carefully to identify errors. During the rush of a business day, it is possible Healy Consultants inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;
- 8. Assuming our Clients' re-engage Healy Consultants, this fee is an estimate of the fees payable next year, 12 months after the date of company registration this year;
- 9. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees. If Healy Consultants completes the engagement faster than expected and more easily than expected, Healy Consultants is happy to refund some fees to our Client;
- 10. If our Client requires nominee services, Healy Consultants fee for corporate nominee shareholder amounts to € 1,800 per annum. Our fee for a non-resident individual nominee director or individual shareholder amounts to € 3,600 per annum. Our fee for a country resident director or resident shareholder amounts to € 1,800 per annum;
- 11. If our Client and Healy Consultants properly plan this engagement, our Clients will not have to travel to complete the project. Healy Consultants will efficiently, effectively and aggressively complete company registration and corporate bank account opening in a timely manner without our Client's presence. Instead, our Client will need to i) sign the necessary documents and have these legalized in the Estonia Embassy in their country of origin and ii) courier the originals to Healy Consultants' office;
- **12.**Our Client will pay for all third party fees relating to legalisation and translation of personal and company documents;

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- 13. If required, Healy Consultants will be pleased to assist your firm secure employee visa approvals. Our fee is € 4,950 per person and includes preparation of a quality visa application and submitting to the correct immigration officers. The Government enjoys ultimate power of approval of visas. Consequently, guaranteed success is outside of Healy Consultants control. What is inside our control is the preparation and submission of a high quality immigration visa application that maximizes the likelihood of visa approval. To date, we enjoy a 100% approval record;
- 14. Monthly, quarterly and mid-year Government tax obligations include i) payroll reporting and ii) monthly and quarterly VAT and corporation tax return filing. If you need our help, Healy Consultants can complete monthly Government reporting for a monthly fee of € 1,600. Healy Consultants monthly support will include i) receive in dropbox the monthly invoices from our client ii) label monthly bank statement transactions iii) preparation and submission of VAT returns and iv) monitor monthly profit levels to minimize annual tax v) submission of monthly employee payroll reporting;
- 15. To assist our Clients minimize Forex costs, we offer the payment in SG\$, Euro, Pound or US\$. Kindly let me know in which currency your Firm prefers settling our fees and I will send an updated invoice, thank you;
- 16.As stipulated on our <u>business website</u> and in section 3 of our engagement letter, Healy Consultants will only commence the engagement following i) settlement of our fees and ii) completion and signing of our legal engagement letter;
- 17. Healy Consultants will only change the ready-made company structure after 75% of <u>due</u> <u>diligence documentation</u> is received by email. Healy Consultants will add a new bank signatory to the corporate bank account after 100% of the Client's original due diligence documentation is received by courier;
- 18. It is important our Clients' are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants help to clarify your local and international annual tax reporting obligations;

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Thank you for your business and we look forward to working closely with you over the coming weeks as we engineer your Estonian corporate structure.

Best regards

Aidan Healy

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