

## New Zealand Financial Advisory Firm Invoice

Our Client's name

Company Reg. No.: 921530

Our Client's address

Date: Wednesday, October 23, 2019

Invoice No: 2018 – 10 – 003p

Professional services for NZ licensed FSP (without travel)	Notes	Year 1 US\$	Year 2 US\$
NZ limited liability <a href="#">company formation</a> fees (without travel)	1.	2,500	0
Company <a href="#">legal registered office</a> fees	2.	1,200	1,200
NZ corporate <a href="#">bank account opening</a> fees (without travel)	3.	7,950	0
Estimated New Zealand <a href="#">Government registration</a> fees	4.	2,500	3,500
Tax and <a href="#">VAT registration</a> fees	5.	550	0
<a href="#">Project management</a> fees for FSP licensing (DIMS License)	6.	22,950	0
Estimate of annual <a href="#">accounting and tax</a> fees	7.	0	2,500
<b>Total</b> Healy Consultants Group PLC fees payable this month	8.	<b>37,650</b>	0
Estimate of Healy Consultants Group PLC fees payable after 12 months	9.		<b>7,200</b>

**Note:** this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes below to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;

## New Zealand Financial Advisory Firm Invoice

### Notes to invoice above

1. Healy Consultants Group PLC fees to efficiently complete New Zealand company registration within [1 week](#) by **i)** choosing the optimum license for our Client's business activities; **ii)** reserving a company name with the [New Zealand Companies Office](#); **iii)** settling our accountant and lawyer fees; **iv)** preparing a quality company incorporation application for the Companies Office and **v)** registering the company with the [Financial Services Provider Register](#);

All [engagement fees](#) (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a [detailed project plan](#), mapping out [deliverables](#) by week throughout the engagement term;



Every week during the engagement, Healy Consultants Group PLC will email our Client a [detailed status update](#). Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language;

2. In accordance with [New Zealand Companies Act of 1996, Section 186](#), a New Zealand company shall as from the date of its incorporation have a legal registered office in New Zealand, to which all official government communications and notices may be addressed. To comply with this statutory requirement, Healy Consultants' New Zealand office will be the registered office address for your company. Thereafter, this address will be used to receive government correspondence including **i)** tax letters; **ii)** notice of the legal annual return and **iii)** all government communications. Most of our Clients wish to place [Healy Consultants Group PLC's office address](#) on invoices, contracts, websites and business cards;

Before Healy Consultants Group PLC can submit an application for a FSP license (DIMS subtype), the [Financial Markets Authority](#) must approve a lease agreement for office premises. If your Firm requires this service, our separate one-time fee amounts to US\$950. The rent will be paid independently to the landlord by our Client. An estimate of rental for a space of 10 sqm is US\$1,800 per month;

3. Healy Consultants Group PLC will be pleased to open a New Zealand corporate bank account without our Client travel. It is a time consuming task, and Healy Consultants Group PLC will shelter our Client from the associated administrative challenges. As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed company when shareholders, directors and bank signatories reside overseas. Depending on our Client's business and nationality, there is a 20% probability the banks will request a bank signatory to travel for a one-hour bank interview. Healy Consultants Group PLC will try its best to negotiate with the bank for a travel exemption. If our Client must travel to New Zealand for corporate bank account opening, Healy Consultants Group PLC will refund our Client US\$950;

If our Client is not comfortable with only a New Zealand corporate bank account, Healy Consultants Group PLC will be pleased to open [an international corporate bank account](#) (click link) outside of New Zealand. Examples include New York, Germany, Liechtenstein, Austria, Bulgaria, South Africa, Australia, London, South America or Dubai. All banks will be top tier banks in these countries with excellent internet banking services. Example of our global banking partners include HSBC, Standard Chartered Bank, Citibank, Barclays, Standard bank, ANZ bank, VTB bank, UBS, Credit Suisse;

## New Zealand Financial Advisory Firm Invoice

Healy Consultants Group PLC will prepare a business plan for the bank to optimize the probability of corporate bank account approval. However, the banks enjoy ultimate power of approval of corporate bank account applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC's control. What is inside our control is the preparation and submission of a high-quality bank application that maximizes the likelihood of approval. To date, we enjoy a 100% approval record because of [our global banking relationships](#) and determination.

Global banks continue to tighten corporate bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up at least 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the corporate bank account will be, including sales contracts or lease agreement;




4. This fee is an estimate of government costs payable during your Firm's engagement. All payments will be supported by original receipts. Examples of costs include **i)** company name reservation fee; **ii)** New Zealand company registration fee; **iii)** issuance fee of an [Inland Revenue Department](#) number; **iv)** [Financial Services Provider Registration fees](#) and **v)** [Financial Markets Authority](#) (FMA) licensing fees and levies. The minimum FMA fee for issuance of a discretionary investment management services (DIMS) license is US\$1,500 (NZD2,139). The DIMS license must be furthermore renewed every year with the FMA, and renewal fees amount to between US\$3,450 (NZ\$5,000) and US\$70,000 (NZ\$100,000) according to the amount of assets under management of the fund and the asset type. Following engagement completion, Healy Consultants Group PLC will refund funds received over actual Government costs paid;
5. In accordance with [New Zealand Inland Revenue Department regulations](#), each New Zealand entity must register for VAT unless its annual sales are below US\$50,000, in which case VAT registration is voluntary;
6. This cost includes Healy Consultants Group PLC fees to thoroughly research and plan business set up for our Client including **i)** payment of retainer fees to multiple lawyers, accountants and other consultants; **ii)** preparing a detailed project plan with timelines; **iii)** time taken to determine the optimum entity, including preparation of a detailed comparison table; **iv)** ascertain the specific accounting, tax, legal and compliance considerations to obtain a discretionary investment management services (DIMS) license and **v)** finding solutions to [challenges that occur](#) throughout the engagement;

This cost also includes Healy Consultants Group PLC's fees to efficiently and effectively project manage and timely complete our Client's engagement including **i)** injecting the paid up share capital on our Client's behalf; **ii)** collating and supervising the legalisation and attestation of all documents; **iii)** weekly detailed engagement status updates to our Client; **iv)** weekly Friday conference call and **v)** finding solutions to unexpected challenges throughout the engagement;

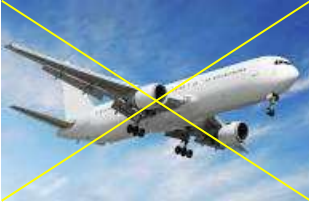
Healy Consultants Group PLC project management fees also include the time taken to devise the strategies as to how to **i)** minimise the engagement period; **ii)** complete the engagement without our Client travelling; **iii)** avoid the need for a New Zealand shareholder and **iv)** avoid the need for multiple regulatory FSP licenses;

## New Zealand Financial Advisory Firm Invoice

New Zealand FSP registration and licensing is a long and complicated process for foreign investors with no previous track record in the financial advisory services industry. Healy Consultants Group PLC will liaise with multiple independent lawyers and accounting Firms to ensure that **i)** your Firm complies with New Zealand financial regulations; **ii)** your Firm's interests are well protected and **iii)** your Firm enjoys all possible tax benefits;

7. For an active trading company, these [accounting and tax](#) fees are an estimate of Healy Consultants Group PLC fees to efficiently discharge your annual company accounting and tax obligations. Following receipt of a set of draft accounting numbers from your company, Healy Consultants Group PLC will more accurately advise accounting and tax fees. For a dormant company, Healy Consultants Group PLC fees are only US\$950;
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8. All fees quoted in this invoice correspond to fees quoted [on Healy Consultants Group PLC's website](#). Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants Group PLC inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;
  9. Assuming our Clients re-engage Healy Consultants Group PLC in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of company registration;
  10. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants Group PLC realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees;
  11. Engage Healy Consultants Group PLC to [project manage](#) business set up in every country on the planet. We are the best in the [world](#) at what we do, timely completing [the A to Z](#) of every country engagement;
  12. In accordance with New Zealand Company Law, there is no minimum issued share capital to form a New Zealand company. To optimize engagement efficiency and minimize delays, Healy Consultants Group PLC is happy to deposit these funds on behalf of our clients;
  13. In accordance with the [Companies Act Amendments of 2014](#), each New Zealand limited liability company must have at least one individual director ordinarily resident in New Zealand or Australia. If required, Healy Consultants Group PLC will be pleased to provide your firm with a professional nominee director in New Zealand. Our fee amounts to US\$13,200 per annum for an FSP company;
- Our nominee will not be bank signatory nor sign contracts on behalf of our Client. If our Clients require documents to be signed by our nominee, the same will be pre-reviewed by Healy Consultants Group PLC's Legal and Compliance Department and additional fees will apply;
14. In accordance with the [Financial Reporting Act amendments of 2013](#), foreign-owned companies incorporated after April 2014 are not anymore required to have their annual financial statements audited, unless **i)** their annual sales exceed US\$25 million or **ii)** their share capital exceed US\$50 million;

## New Zealand Financial Advisory Firm Invoice

15. If our Client and Healy Consultants Group PLC properly plan this engagement, our Clients' will **not** have to travel during this engagement. Healy Consultants Group PLC will efficiently and effectively complete company registration, corporate bank account opening and FSP licensing in a timely manner without our Client presence. Instead, our Client will need to **i)** sign and get documents legalized in the embassy in their country of origin and **ii)** courier the originals to Healy Consultants Group PLC office;
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16. A New Zealand LLC is a tax resident company. Consequently, annual corporate income tax of 28% is payable on net profits;
17. In accordance with [New Zealand Company Law section 10](#), a New Zealand limited liability company can be incorporated with a minimum issued share capital of only US\$1. While there is furthermore no minimum capital threshold set to obtain a DIMS license, The FMA can however request the company's owners to contribute an amount deemed reasonable to cover the company's expenses. After the company commences operations, its management must immediately notify the FMA if its monthly [net tangible assets](#) fall below zero;
18. Prior to FSP licensing, New Zealand companies planning to offer fund management and other financial services must appoint a senior officer responsible for AML/CFT compliance procedures, who can be a foreigner but must be ordinarily residing in New Zealand. To minimize complexity, Healy Consultants Group PLC recommends our Client appoints one qualified staff member already in New Zealand. If our Client is unable to do so, Healy Consultants Group PLC will provide a professional AML/CFT officer. Our annual fee for the same is US\$7,550 per year per nominee;
19. All licensed financial service providers must adhere to a [consumer dispute resolution scheme](#) setting guidelines by which the company must abide when facing a business dispute, unless its clients are exclusively **i)** banks, investment funds and other financial corporations with an FSP license; **ii)** individuals with a net worth of US\$2 million and an annual income over US\$200,000 and **iii)** customers paying an entry fee of US\$500,000. If needed, Healy Consultants Group PLC will be pleased to assist our Clients to complete such registration for a one-time fee of US\$4,950. Subscription fees will thereafter be paid directly by our Client to his preferred consumer dispute resolution scheme provider;
20. Prior to FSP licensing, all New Zealand financial services companies are required to prepare and submit to the FMA a risk assessment and Anti-Money Laundering and Countering Financing of Terrorism (AML/CFT) Program. If needed, Healy Consultants Group PLC will be pleased to assist our Client to prepare such document, for a fee of US\$7,950;

Thereafter, the company must file every year an AML/CFT report. If needed, Healy Consultants Group PLC will be pleased to assist our Client to prepare and file such report, for an annual fee of US\$3,250;

During FSP licensing procedures, additional fees will be requested by the New Zealand authorities to **i)** review and approve the prospectus required for each financial product offered by our Clients and **ii)** conduct due diligence checks and review of experience requirement for each director and senior manager of the company. Government fees amount to up to US\$1,500 (NZ\$2,000) per filed prospectus. Consequently, kindly note that this preliminary estimate of government fees required to register and license the company will be confirmed by Healy Consultants Group PLC after our Firm is officially engaged. Following engagement completion, Healy Consultants Group PLC will refund our Client any excess of funds received over actual Government costs paid;

## New Zealand Financial Advisory Firm Invoice

21. To obtain approval from the FMA for FSP licensing, New Zealand companies planning to offer financial advisory services and/or financial products must abide with a large set of requirements which will vary according to **i)** the exact type of financial services offered and **ii)** the type of costumers to whom financial services will be provided. For an overview, kindly refer to the Healy Consultants' website section about the [Financial Service Provider license](#). After Healy Consultants Group PLC is formally engaged, our Firm will provide an engagement strategy document including main compliance requirements relevant for our Client's business in New Zealand;
22. Monthly, quarterly and mid-year Government tax obligations include **i)** VAT return filings and payments by the 28<sup>th</sup> day of the following month; **ii)** monthly withholding and payments of salary deductions related to personal income tax and **iii)** quarterly provisional corporate tax payments from the second year after incorporation. If you need our help, Healy Consultants Group PLC can complete monthly and quarterly Government reporting for a monthly fee of US\$1,600. Healy Consultants Group PLC monthly support will include **i)** receive in dropbox the monthly invoices from our Client; **ii)** label monthly bank statement transactions; **iii)** preparation and submission of VAT returns; **iv)** monitor monthly profit levels to minimize annual tax; **v)** submission of monthly employee payroll reporting and **vi)** personal income tax withholding and payments;
23. Depending on our Client's business and nationality, the New Zealand Government may require a special regulatory license to carry on your business in the country. Healy Consultants Group PLC will assist our Client secure license approval; there may be additional engagement fees. However, the Government enjoys ultimate power of approval of company registrations and licenses;
24. If required, Healy Consultants Group PLC will be pleased to assist your firm to secure employee visa approvals. Our fee is US\$7,950 for the first employee, US\$6,950 for the second employee, US\$5,950 per employee thereafter. Our employee visa fees includes preparation of a quality visa application and submitting to the immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants' control. What is inside our control is the preparation and submission of a high quality immigration visa application that maximizes the likelihood of visa approval;
- The type of visa most commonly requested by our Clients is the entrepreneur work visa (startup subtype). Its main requirements include **i)** an initial investment of at least US\$70,000 (NZ\$100,000); **ii)** provision of a business plan (drafted by Healy Consultants) and **iii)** a contribution to New Zealand based on a point system awarded according to job creations, nature of the business and other criteria. Kindly refer to [this page](#) for additional details on this type of visa. It is valid for up to 12 months, after which it can be renewed for another 2 years if conditions are still met;
25. If our Client requires additional nominee [services \(click link\)](#), Healy Consultants Group PLC will be pleased to assist. Our fee for professional, passive nominee corporate shareholder amounts to US\$2,100 per annum. Our fee to be sole nominee director and shareholder amounts to US\$11,940 per annum. Being the sole shareholder and sole director of a Client's company exposes Healy Consultants Group PLC to reputation, litigation and financial risk;
26. Some of our Clients request Healy Consultants Group PLC to provide temporary shared [office space](#) for 6 months until their preferred business premises is found. If your Firm requires this service, our one-time fee is US\$950. Monthly rental thereafter is paid directly to the landlord, independently of Healy Consultants Group PLC;

## New Zealand Financial Advisory Firm Invoice

27. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants Group PLC help to clarify your local and international annual tax reporting obligations;

28. During the engagement, shareholders and directors' documents may need to be translated into the local language; before the Government and Bank approves company registration and corporate bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy attestation fees. Either our Client or Healy Consultants Group PLC can complete this administrative task;

As always, Healy Consultants Group PLC will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third-party fee payments will be supported by original receipts and invoices. Examples of possible third-party payments include **i)** embassy fees; **ii)** notary public costs and **iii)** official translator fees;

29. Some of our Clients' require an [immediate country solution](#). With this strategy, within a day Healy Consultants Group PLC can supply our Client **i)** an existing dormant New Zealand company number; **ii)** an already approved New Zealand corporate bank account number and **iii)** a business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer;



30. As stipulated on our [business website](#) and in section 3 of our engagement letter, Healy Consultants Group PLC will only commence the engagement following **i)** settlement of our fees and **ii)** completion and signing of our legal engagement letter;

31. Healy Consultants Group PLC will only incorporate your company after 75% of [due diligence documentation](#) is received by email. Healy Consultants Group PLC will only open a corporate bank account after 100% of the Client's original due diligence documentation is received by courier;

32. During the annual renewal engagement with our Client, our in-house [Legal and Compliance Department](#) reviews the quality and completeness of our Client file. Consequently, Healy Consultants Group PLC may revert to our Client to ask for more up to date [due diligence documentation](#);

33. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;

34. Some of our Clients' engage Healy Consultants Group PLC to [recruit \(click link\)](#) local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients';

## New Zealand Financial Advisory Firm Invoice

Thank you for your business and we look forward to working closely with you over the coming weeks as we [project manage \(click link\)](#) your New Zealand business set up engagement.

Best regards,

*Aidan Healy*

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Aidan Healy

[Business owner](#)

Healy Consultants Group PLC

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