

Our Client's name

Company Reg. No.: 201623711R

Our Client's address

Date: Tuesday, November 05, 2019 Invoice No: 2019 – 10 – 003p

Professional services rendered for a non-resident company (without travel)	Notes	Year 1 US\$	Year 2 US\$
Hong Kong offshore company formation fees (without travel)	1.	3,350	1,450
Company secretary and legal registered office fees	2.	1,550	1,550
Estimate Hong Kong Government registration fees	3.	255	325
Hong Kong corporate bank account fees (with travel)	4.	4,950	0
Merchant account opening fees (without travel)	5.	4,950	0
Estimate of annual accounting and tax fees	6.	0	6,850
Total Healy Consultants Group fees payable this week	7.	15,055	0
Estimate of total Healy Consultants Group fees payable after 12 months	8.		10,175

Note: this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes within the attached draft invoices to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;



Notes to invoice above

1. Healy Consultants Group's fees to legally register our Clients' Hong Kong offshore company within one week (click link). Including timely project management (click link) of our Clients' engagement including i) time taken with our Clients to agree the optimum offshore corporate structure, while legally minimising global taxation ii) devising a strategy to complete the engagement without our Client travelling iii) finding solutions to challenges that occur throughout the engagement and iv) weekly detailed email engagement status updates to our Client;

All <u>engagement fees</u> (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees or surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of <u>a detailed project plan</u>, mapping out deliverables by weekthroughout the engagement term.

Every second day during the engagement, we email our Client a <u>detailed email engagement status update</u>. Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, skype, live chat and email and will communicate in your preferred language;

2. In accordance with Hong Kong New Companies Ordinance (click link), each Hong Kong offshore company must appoint a company secretary, who may be a natural person or a body corporate, but the company secretary must be resident in Hong Kong. Healy Consultants Group will act as your Hong Kong company secretary, for which our annual responsibilities include i) preparation and filing of the annual return ii) securely maintaining company books iii) liaising with the Hong Kong Government on behalf of our Client iv) filing of changes of company structure and v) ensuring company record compliance with local law;

In accordance with the Hong Kong New Companies Ordinance, an offshore company shall as from the date of its incorporation have a legal registered office in Hong Kong, to which all official Government communications and notices may be addressed. To comply with this statutory requirement, Healy Consultants Group Hong Kong business office will be the registered office address for your Hong Kong offshore company. Thereafter, this address will be used to receive Government correspondence including i) annual tax returns ii) bank statements iii) employee payroll tax and pension correspondence. Most of our Clients wish to place Healy Consultants Group's Hong Kong office address (click link) on invoices, contracts, websites and business cards;

- 3. This fee is an estimate of Government costs payable during your Firm's engagement. All Government fee payments will be supported by original receipts. Examples of Government costs include i) reserving the offshore company name with the <u>Companies Registry</u> ii) obtain the certificate of incorporation with the <u>Companies Registry</u> and iii) sign up with <u>Inland Revenue Department</u>. Following engagement completion, Healy Consultants Group will refund our Client any excess of funds received over actual Government costs paid;
- 4. Healy Consultants Group will be pleased to open a Hong Kong corporate bank account, most likely with HSBC Hong Kong. It is a time consuming task, Healy Consultants Group will shelter our Client from the administrative challenges. Unfortunately, all Hong Kong banks will request a one-hour bank interview with each bank signatory, shareholder and director. Consequently, <u>travel to Hong Kong</u> is compulsory, no exceptions.



As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed offshore company, when shareholders and directors and bank signatories reside overseas. Healy Consultants Group will prepare a business plan for the bank to optimize the probability of corporate bank account approval;

A more efficient, non-travel alternative is not to have a Hong Kong corporate bank account. Instead, open an international corporate bank account (click link) outside of Hong Kong. Examples include New York, Germany, Liechtenstein, Austria, Bulgaria, South Africa, Australia, London, South America or Dubai. All banks will be top tier banks in these countries with excellent internet banking services. Example of our global banking partners include HSBC, Standard Chartered Bank, Citibank, Barclays, ABN Amro, Bank of China, ANZ bank, Standard Bank, UBS, Credit Suisse;

The banks enjoys ultimate power of approval of corporate bank account applications. Consequently, guaranteed success is outside of Healy Consultants Group's control. What is inside our control is the preparation and submission of a high-quality bank application that maximizes the likelihood of approval;

There are additional corporate bank account opening fees for those Clients who i) appoint Healy Consultants Group nominee shareholders and directors to their Hong Kong offshore company and ii) wish to open a Hong Kong corporate bank account. Because Healy Consultants Group nominee shareholders and directors must to travel to Hong Kong to meet the bank, our total fee for the corporate bank account opening will be increased to US\$5,950 to cover flight and hotel costs;

Global banks continue to tighten corporate bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up to 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the corporate bank account will be, including sales contracts or lease agreement;

- 5. The fees quoted in this invoice are an average of the fees of a typical Merchant account engagement. Only after agreeing each individual client's business structure and needs, can Healy Consultants Group provide a custom, tailored fee quotation. Unfortunately fees and procedures vary by industry by company. If during the engagement, Healy Consultants Group realizes the engagement is more complex than anticipated, requiring large investment of time, my Firm will revert to request additional fees;
- 6. For an active trading company, these accounting and tax fees are an estimate of Healy Consultants Group fees to efficiently and effectively discharge your annual company accounting and tax obligations. Following receipt of a set of draft accounting numbers from your company, Healy Consultants Group will more accurately advise accounting and tax fees. For a dormant company, Healy Consultants Group fees are only US\$950;
- 7. All fees quoted in this invoice correspond to fees quoted on Healy Consultants Group's website. Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants Group inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revertto me directly re the same. I apologize in advance if I or my staff made invoice errors;
- Assuming our Clients re-engage Healy Consultants Group in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of company registration;



- 9. In accordance with the Hong Kong New Companies Ordinance, effective from March 3rd 2014, every Hong Kong company must have at least one individual director. If required, Healy Consultants Group will be pleased to provide your firm with a professional nominee director. Our fee amounts to US\$3,900 per annum:
- 10. If our Client requires additional nominee services (click link), Healy Consultants Group fee for corporate nominee director or corporate nominee shareholder amounts to US\$2,100 per annum. Our fee to be both nominee director and shareholder amounts to US\$6,600 per annum. Being the sole shareholders and sole director of a Client's company exposes Healy Consultants Group to reputation, litigation and financial
- 11. In accordance with the Hong Kong New Companies Ordinance there is no minimum issued share capital required for a Hong Kong offshore company;
- 12. If required, Healy Consultants Group will be pleased to assist your firm obtain Hong Kong business visa approvals. Our fee is US\$7,950 per person and includes preparation of a quality visa application and submitting to the correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications, consequently, guaranteed success is outside of Healy Consultants Group control. What is inside our control is the preparation and submission of a high-quality immigration visa application that maximizes the likelihood of visa approval. In the unfortunate event the visa application is rejected, Healy Consultants Group will be happy to submit an appeal to secure visa approval. Healy Consultants Group fees for each appeal amounts to US\$950:
- 13. Please engage Healy Consultants Group to project manage (click link) the set up of your business inevery country on the planet. We are the best in the world (click link) at what we do and we are a one- stopshop for the A to Z (click link) of every country engagement;
- 14. During the engagement, shareholders and directors documents may need to be translated into the local language before the Government and Bank approves company registration and corporate bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy attestation fees. Either our Client or Healy Consultants Group can complete this administrative task:
 - As always, Healy Consultants Group will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third-party fee payments will be supported by original receipts and invoices. Examples of possible third-party payments include i) embassy fees ii) notary public costs iii) official translator fees;
- 15. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants Group help to clarify your local and international annual tax reporting obligations;
- 16. During the annual renewal engagement with our Client, our in-house Legal and Compliance Department reviews the quality and completeness of our Client file. Consequently, Healy Consultants Group may revert to our Client to ask for more up to date due diligence documentation;
- 17. Some of our Clients require an immediate Hong Kong solution (click link). With this strategy, within a day Healy Consultants Group can supply our Client i) an existing dormant company number and ii) an already approved Hong Kong corporate bank account number and iii) a business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer. Our Clients will not have to travel to Hong Kong for change of bank signatory;



- 18. To assist our Clients minimize Forex costs, we offer the payment in SG\$, Euro, Pound or US\$. Kindly let me know in which currency your Firm prefers settling our fees and I will send an updated invoice, thank you;
- 19. As stipulated on <u>our website</u> and in section 3 of our engagement letter, Healy Consultants Group willonly commence the engagement following i) settlement of our fees and ii) completion and signing of our legal engagement letter;
- 20. Healy Consultants Group will only incorporate your offshore company after 75% of <u>due diligence</u> documentation is received by email. Healy Consultants Group will only open a corporate bank accountafter 100% of the Client's original due diligence documentation is received by courier;
- 21. To efficiently and effectively complete your engagement in a timely manner, we recommend your Firm transfers these funds to Healy Consultants Group corporate bank account. Thereafter, our Incorporation and Banking Team will aggressively advance your engagement, providing your Firm daily feedback as to engagement status. I would be grateful if you email us the bank transfer advice slip to enablemy Accounting Department to accurately and timely identify bank receipts.

Thank you for your business and we look forward to working closely with you over the coming weeks as we project manage (click link) your Hong Kong business set up engagement.