

# **Andorra Rep Office Invoice**

Client to provide Company Reg. No.: 921530

Address to be provided

Invoice No: 2018 - 10 - 003z Date: Monday, June 03, 2019

Professional services for Andorra rep office (without travel)	Notes	Year 1 €	Year 2 €
Andorra rep office formation fees (without travel)	1.	13,900	1,800
Legal registered office fees	2.	1,100	1,100
Estimated Andorra Government registration fees	3.	600	200
Andorra corporate bank account opening fees (without travel)	4.	4,950	0
Tax and VAT registration fees	5.	950	0
Project management fees for a 3 month engagement	6.	4,250	0
Estimate of annual accounting and tax fees	7.	0	2,400
Total Healy Consultants Group PLC's fees payable this month	8.	25,750	0
Estimate of total Healy Consultants Group PLC's fees payable after 12 months	9.		5,500

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**Note:** this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes below to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;



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#### Notes to invoice above

 Healy Consultants Group PLC's fees to efficiently and effectively complete Andorra representative office registration within <u>eight weeks</u> by i) choosing the optimum regulatory license for our Client's business activities ii) reserving a representative office name with <u>Oficina de Marques del Principat d'Andorra (OMPA)</u> iii) settling our accountant and lawyer fees and iv) preparing a high quality representative office incorporation application for <u>Oficina de Marques del Principat d'Andorra (OMPA)</u>;

All <u>engagement fees</u> (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a <u>detailed project plan</u>, mapping out <u>deliverables</u> by week throughout the engagement term;



Every week during the engagement, Healy Consultants Group PLC will email our Client a <u>detailed status</u> <u>update</u>. Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language;

- 2. In accordance with Andorra Foreign Direct Investment Law 2012, a representative office shall as from the date of its incorporation have a legal registered office in Andorra, to which all official government communications and notices may be addressed. To comply with this statutory requirement, Healy Consultants Group PLC's Andorra office will be the registered office address for your representative office. Thereafter, this address will be used to receive government correspondence including i) tax letters ii) notice of the legal annual return; and iii) all government communications. Most of our Clients wish to place Healy Consultants Group PLC's office address on invoices, contracts, websites and business cards;
- 3. This fee is an estimate of government costs payable during your Firm's engagement. For transparency purposes, all government fee payments will be supported by original receipts and invoices. Examples of government costs include i) reserving representative office name with the Oficina de Marques del Principat d'Andorra (OMPA); ii) notarizing the memorandum and petition for incorporation and iii) representative office registration with the OMPA. Following engagement completion, Healy Consultants Group PLC will refund our Client any excess of funds received over actual Government costs paid;

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4. Healy Consultants Group PLC will be pleased to open an Andorra corporate bank account. It is a time consuming task, Healy Consultants Group PLC will shelter our Client from the administrative challenges. Unfortunately, all Andorra banks will request a one hour bank interview with each bank signatory, shareholder and director. Consequently, travel to Andorra is compulsory, no exceptions. As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed representative office, when shareholders and directors and bank signatories reside overseas. Healy Consultants Group PLC will prepare a business plan for the bank to optimize the probability of corporate bank account approval;

If our Client is not comfortable with only a Andorra corporate bank account, Healy Consultants Group PLC will be pleased to open an international corporate bank account (click link) outside of Andorra. Examples include New York, Germany, Liechtenstein, Austria, Bulgaria, South Africa, Australia, London, South America or Dubai. All banks will be top tier banks in these countries with excellent internet banking services. Example of our global banking partners include HSBC, Standard Chartered Bank, Citibank, Barclays, Standard bank, ANZ bank, VTB bank, UBS, Credit Suisse;

The banks enjoys ultimate power of approval of corporate bank account applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC's control. What is inside our control is the preparation and submission of a high-quality bank application that maximizes the likelihood of approval. To date, we enjoy a 100% approval record because of our global banking relationships and determination.







Global banks continue to tighten corporate bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up to 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the corporate bank account will be, including sales contracts or lease agreement;

5. In accordance with <u>Andorra Foreign Direct Investment Law 2012</u>, each entity must register for corporate tax and VAT at the <u>Andorra Ministry of Finance</u>;

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This cost includes Healy Consultants Group PLC's fees to thoroughly research and plan Andorra business set up for our Client including i) payment of retainer fees to multiple lawyers, accountants and other consulting firms ii) preparation of a detailed project plan with timelines iii) time taken to determine the optimum Andorra corporate structure, including preparation of a detailed comparison table of entities iv) ascertain the specific accounting, tax, legal and compliance considerations v) finding solutions to challenges that occur throughout the engagement and vi) completing a detailed, 23-page engagement strategy document from all of the above:

This cost also includes Healy Consultants Group PLC's fees to efficiently and effectively project manage and timely complete our Client's engagement including i) injecting the paid up share capital on our Client's behalf and ii) collating and supervising the legalisation and attestation of all documents iii) weekly detailed engagement status updates to our Client and iv) weekly Friday conference call and v) finding solutions to unexpected challenges throughout the engagement;

Healy Consultants Group PLC project management fees also include the time taken to devise the strategies as to how to i) minimise the engagement period ii) complete the engagement without our Client travelling; iii) avoid the need for a local partner; iv) minimise tax using a Andorra freezone and v) avoid the need for a specific regulatory license:

The Andorra rep office registration is a long and complicated process for foreign investors. Healy Consultants Group PLC will liaise with multiple independent lawyers and accounting firms to ensure that i) your Firm complies with Andorra commercial regulations ii) your Firm's interests are well protected and iii) your Firm enjoys all possible tax benefits.

7. For an active representative office, these accounting fees are an estimate of Healy Consultants Group PLC's fees to efficiently and effectively discharge your annual representative office accounting obligations. Following receipt of a set of draft accounting numbers from your representative office office, Healy Consultants Group PLC will more accurately advise accounting fees. For a dormant representative office office, Healy Consultants Group PLC's fees are only €950:



- All fees quoted in this invoice correspond to fees quoted on Healy Consultants Group PLC's website. Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants Group PLC inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;
- Assuming our Clients re-engage Healy Consultants Group PLC in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of representative office registration;

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- 10. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants Group PLC's realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees. If Healy Consultants Group PLC completes the engagement faster and more easily than expected, Healy Consultants Group PLC is happy to refund some fees to our Client;
- 11. Representative office business activities are limited to i) market research ii) Client after sales support and iii) promoting the business of the parent company and iv) research and development. The Representative office is free of corporation tax but must register for VAT. A Representative office can i) lease office premises ii) but cannot issue sales invoice to Clients' nor iii) sign local sales. A Representative office cannot import and export goods;
- 12. Engage Healy Consultants Group PLC to <u>project manage</u> business set up in every country on the planet. We are the best in the <u>world</u> at what we do, timely completing the A to Z of every country engagement;
  - 13.If our Client and Healy Consultants Group PLC properly plan this engagement, our Clients' will <u>not</u> have to travel during this engagement. Healy Consultants Group PLC will efficiently complete representative office registration and corporate bank account opening in a timely manner without our Client presence. Instead, our Client will need to i) sign and get documents legalized in the embassy in their country of origin and ii) courier the originals to Healy Consultants Group PLC's office;



- 14. Depending on our Client's business and nationality, the Andorra Government may require a special regulatory license to carry on your business in the country. Healy Consultants Group PLC will assist our Client secure license approval; there may be additional engagement fees. However, the Government enjoys ultimate power of approval of representative office registrations and business licenses;
- 15. Some of our Clients request Healy Consultants Group PLC to provide temporary shared office space for 6 months until their preferred business premises is found. If your Firm requires this service, our one-time fee is €950. Monthly rental thereafter is paid directly to the landlord, independently of Healy Consultants Group PLC:



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- 16. If required, Healy Consultants Group PLC will be pleased to assist your firm to secure employee visa approvals. Our fee is €4,950 for the first employee, €3,950 for the second employee, €2,950 per employee thereafter. Our employee visa fees includes preparation of a quality visa application and submitting to the correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC's control. What is inside our control is the preparation and submission of a high quality immigration visa application that maximizes the likelihood of visa approval;
- 17. Monthly and bi-annual Government tax obligations include monthly and quarterly payroll reporting. If you need our help, Healy Consultants Group PLC can complete monthly Government reporting for a monthly fee of €860. Healy Consultants Group PLC's monthly support will include i) receive in dropbox the monthly bank statement transactions ii) preparation and submission returns and iii) submission of monthly employee payroll reporting;
- 18. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants Group PLC's help to clarify your local and international annual tax reporting obligations;
- 19. During the engagement, shareholders and directors' documents may need to be translated into the local language before the Government and Bank approves representative office registration and corporate bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy attestation fees. Either our Client or Healy Consultants Group PLC can complete this administrative task:
  - As always, Healy Consultants Group PLC will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third-party fee payments will be supported by original receipts and invoices. Examples of possible third-party payments include i) embassy fees ii) notary public costs iii) official translator fees;
- 20. Some of our Clients' require an immediate Andorra solution. With this strategy, within a day Healy Consultants Group PLC can supply our Client i) an existing dormant Andorra company number and ii) an already approved Andorra corporate bank account number and iii) a business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer;



- 21. As stipulated on our business website and in section 3 of our engagement letter, Healy Consultants Group PLC will only commence the engagement following i) settlement of our fees and ii) completion and signing of our legal engagement letter;
- 22. Healy Consultants Group PLC will only incorporate your representative office after 75% of due diligence documentation is received by email. Healy Consultants Group PLC will only open a corporate bank account after 100% of the Client's original due diligence documentation is received by courier;

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- 23. During the annual renewal engagement with our Client, our in-house <u>Legal and Compliance Department</u> (<u>click link</u>) reviews the quality and completeness of our Client file. Consequently, Healy Consultants Group PLC may revert to our Client to ask for more up to date <u>due diligence documentation</u>;
- 24. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;
- 25. Some of our Clients' engage Healy Consultants Group PLC to <u>recruit (click link)</u> local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients';
- 26. To efficiently and effectively complete your engagement in a timely manner, we recommend your Firm transfers these funds to Healy Consultants Group PLC's corporate bank account. Thereafter, our Incorporation and Banking Team will aggressively advance your engagement, providing your Firm daily feedback as to engagement status. I would be grateful if you email us the bank transfer advice slip to enable my Accounting Department to accurately and timely identify bank receipts:

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Thank you for your business and we look forward to working closely with you over the coming weeks as we engineer your Andorra corporate structure.

Best regards,

Aidan .	Healy
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Aidan Healy

#### Chairman

**Healy Consultants Group** 

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#### **Document and Attachments**

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