



### **Romania Branch Office Invoice**

Client to provide Company Reg. No.: 921530

Address to be provided

Date: Tuesday, March 29, 2016 Invoice No: 2016 – 10 – 003p

Professional services for Romania Branch (without travel)	Notes	Year 1 €	Year 2 €
Romania <u>branch formation</u> fees (without travel)	1.	5,150	0
Branch legal registered office fees	2.	1,100	1,100
Estimated Romania Government registration fees	3.	170	40
Romania BO bank account opening fees (without travel)	4.	2,950	0
Tax and VAT registration fees	5.	750	0
Estimate of annual accounting and tax fees	6.	0	2,300
Total Healy Consultants fees payable this month	7.	10,120	0
Estimate of Healy Consultants fees payable after 12 months	8.		3,440

**Note:** this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes below to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;

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#### Romania Branch Office Invoice

#### Notes to invoice above

1. Healy Consultants fees to efficiently and effectively complete Romania branch office registration within <u>4 weeks</u> by i) choosing the optimum regulatory license for our Client's business activities; ii) reserving a branch name with <u>Trade Registry Office</u>; iii) settling our accountant and lawyer fees and iv) preparing a high quality branch incorporation application for <u>Trade Registry Office</u>;

All <u>engagement fees</u> (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a <u>detailed project plan</u>, mapping out <u>deliverables</u> by week throughout the engagement term;



Every week during the engagement, Healy Consultants will email our Client a <u>detailed status</u> <u>update</u>. Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language;

- 2. In accordance with Romania Company Law No. 31/November 17, 1990, a BO shall as from the date of its incorporation have a legal registered office in Romania, to which all official government communications and notices may be addressed. To comply with this statutory requirement, Healy Consultants' Romania office will be the registered office address for your branch. Thereafter, this address will be used to receive government correspondence including i) tax letters ii) notice of the legal annual return; and iii) all government communications. Most of our Clients wish to place Healy Consultants' office address on invoices, contracts, websites and business cards;
- 3. This fee is an estimate of government costs payable during your Firm's engagement. For transparency purposes, all government fee payments will be supported by original receipts and invoices. Examples of government costs include i) online name reservation with the <u>Trade Registry Office</u>; ii) submit branch registration form physically to the <u>Trade Registry Office</u>; and iii) pay publication fee with the <u>Monitorul Oficial al Romaniei</u>. Following engagement completion, Healy Consultants will refund our Client any excess of funds received over actual Government costs paid;

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#### **Romania Branch Office Invoice**

4. Healy Consultants will be pleased to open a Romania branch office bank account without our Client travel. It is a time consuming task, and Healy Consultants will shelter our Client from the associated administrative challenges. As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed branch when shareholders, directors and bank signatories reside overseas. Healy Consultants will prepare a business plan for the bank to optimize the probability of BO bank account approval. Depending on our Client's business and nationality, there is a 20% probability the banks will request a bank signatory to travel for a one hour bank interview. Healy Consultants will try its best to negotiate with the bank for a travel exemption. If our Client must travel to Romania for BO bank account opening, Healy Consultants will refund our Client €950;

If our Client is not comfortable with only a Romania BO bank account, Healy Consultants will be pleased to open an international corporate bank account (click link) outside of Romania. Examples include New York, Germany, Liechtenstein, Austria, Bulgaria, South Africa, Australia, London, South America or Dubai. All banks will be top tier banks in these countries with excellent internet banking services. Example of our global banking partners include HSBC, Standard Chartered Bank, Citibank, Barclays, Standard bank, ANZ bank, VTB bank, UBS, Credit Suisse;

The banks enjoy ultimate power of approval of BO bank account applications. Consequently, guaranteed success is outside of Healy Consultants' control. What is inside our control is the preparation and submission of a high quality bank application that maximizes the likelihood of approval. To date, we enjoy a 100% approval record because of <u>our global banking relationships</u> and determination.

Global banks continue to tighten branch office bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up to 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the branch office bank account will be, including sales contracts or lease agreement;







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### **Romania Branch Office Invoice**

- 5. In accordance with Romania Fiscal Code Law No. 571/2003, each entity must register for corporate tax at the Ministerul Finanțelor Publice. VAT registration is compulsory for companies with annual turnover exceeding €65,000;
- 6. For an active trading branch, these <u>accounting and tax</u> fees are an estimate of Healy Consultants fees to efficiently and effectively discharge your annual branch accounting and tax obligations. Following receipt of a set of draft accounting numbers from your branch office, Healy Consultants will more accurately advise accounting and tax fees. For a dormant branch, Healy Consultants fees are only €950;



- 7. All fees quoted in this invoice correspond to fees quoted on Healy Consultants' website. Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;
- 8. Assuming our Clients re-engage Healy Consultants in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of branch registration;
- 9. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees. If Healy Consultants completes the engagement faster and more easily than expected, Healy Consultants is happy to refund some fees to our Client;
- 10. Engage Healy Consultants to <u>project manage</u> business set up in every country on the planet. We are the best in the <u>world</u> at what we do, timely completing <u>the A to Z</u> of every country engagement;
- 11. In accordance with Romania Company Law No. 31/November 17, 1990, there is no issued share capital to be deposited to the branch bank account during branch formation, however it is mandatory to provide proof of solvency from the parent company;

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### **Romania Branch Office Invoice**

- 12. Branch business activities are limited to same activates of the parent company. The branch suffers a corporation tax of 16%. A branch can i) lease office premises and ii) issue sales invoice to Clients' and iii) sign local legal contracts. A branch can import and export goods. The life of the branch is unlimited.
- 13. If our Client and Healy Consultants properly plan this engagement, our Clients' will <u>not</u> have to travel during this engagement. Healy Consultants will efficiently and effectively complete branch registration and branch office bank account opening in a timely manner without our Client presence. Instead, our Client will need to i) sign and get documents legalized in the embassy in their country of origin and ii) courier the originals to Healy Consultants office:



- 14. In accordance with the Company Law No. 31/November 17, 1990, each Romanian branch office must have at least one individual country representative in Romania. If required, Healy Consultants will be pleased to provide your firm with a professional nominee representative in Romania. Our estimated fee amounts to €6,600 per annum;
- 15. If our Client requires non-resident nominee shareholder and director <u>services</u> (click link), Healy Consultants will be pleased to assist. Our fee for professional, passive nominee non-resident corporate shareholder amounts to €2,100 per annum. Our fee to be both non-resident nominee director and shareholder amounts to €6,600 per annum. Being the sole shareholders and sole director of a Client's branch exposes Healy Consultants to reputation, litigation and financial risk;
- 16. If required, Healy Consultants will be pleased to assist your firm to secure employee visa approvals. Our fee is €4,950 for the first employee, €3,950 for the second employee, €2,950 per employee thereafter. Our employee visa fees includes preparation of a quality visa application and submitting to the correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants' control. What is inside our control is the preparation and submission of a high quality immigration visa application that maximizes the likelihood of visa approval;
- 17. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants help to clarify your local and international annual tax reporting obligations;

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#### **Romania Branch Office Invoice**

- 18. Monthly, quarterly and mid-year Government tax obligations include monthly and quarterly payroll reporting, VAT and corporation tax return filing. If you need our help, Healy Consultants can complete monthly Government reporting for a monthly fee of €860. Healy Consultants monthly support will include i) receive in dropbox the monthly invoices from our client ii) label monthly bank statement transactions iii) preparation and submission of VAT returns and iv) submission of monthly employee payroll reporting;
- 19. Some of our Clients request Healy Consultants to provide temporary shared office space for 6 months until their preferred business premises is found. If your Firm requires this service, our one-time fee is €950. Monthly rental thereafter is paid directly to the landlord, independently of Healy Consultants:
- 20. Depending on our Client's business and nationality, the Romanian Government may require a special regulatory license to carry on your business in the country. Healy Consultants will assist our Client secure license approval; there may be additional engagement fees. However, the Government enjoys ultimate power of approval of branch registrations and business licenses;
- 21. Some of our Clients' require an <u>immediate country solution</u>. With this strategy, within a day Healy Consultants can supply our Client i) an existing dormant Romania company number and ii) an already approved Romania corporate bank account number and iii) a business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer;



- 22. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants help to clarify your local and international annual tax reporting obligations;
- 23. During the engagement, shareholders and directors' documents may need to be translated into the local language; before the Government and Bank approves branch registration and branch office bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy attestation fees. Either our Client or Healy Consultants can complete this administrative task;

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### **Romania Branch Office Invoice**

As always, Healy Consultants will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third party fee payments will be supported by original receipts and invoices. Examples of possible third party payments include i) embassy fees ii) notary public costs iii) official translator fees;

- 24. As stipulated on our <u>business website</u> and in section 3 of our engagement letter, Healy Consultants will only commence the engagement following i) settlement of our fees and ii) completion and signing of our legal engagement letter;
- 25. Healy Consultants will only incorporate your branch office after 75% of <u>due diligence</u> documentation is received by email. Healy Consultants will only open a branch office bank account after 100% of the Client's original due diligence documentation is received by courier;
- 26. During the annual renewal engagement with our Client, our in-house <u>Legal and Compliance</u> <u>Department (click link)</u> reviews the quality and completeness of our Client file. Consequently, Healy Consultants may revert to our Client to ask for more up to date <u>due diligence documentation</u>;
- 27.To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;
- 28. Some of our Clients' engage Healy Consultants to recruit (click link) local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients';
- 29. To efficiently and effectively complete your engagement in a timely manner, we recommend your Firm transfers these funds to Healy Consultants corporate bank account. Thereafter, our Incorporation and Banking Team will aggressively advance your engagement, providing your Firm daily feedback as to engagement status. I would be grateful if you email us the bank transfer advice slip to enable my Accounting Department to accurately and timely identify bank receipts:



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Thank you for your business and we look forward to working closely with you over the coming weeks as we engineer your Romania corporate structure.

Best regards,

Aidan Healy

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Aidan Healy

Business owner

Healy Consultants Group

**Tel:** (+65) 67350120 (direct)

Address: Jules Michelet St, Bucharest, Romania

**Skype:** healyconsultants

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