

Client to provide Address to be provided Company license No.: 268868

TRN.: 100399843000003

Date: Friday, May 31, 2019

Invoice No: 2019 - 05 - 027SE

Professional services for Kenya LLP (without travel)	Notes	Year 1 US\$	Year 2 US\$
Kenya LLP registration fees (without travel)	1.	8,750	1,130
Local secretary and legal registered office fees	2.	2,200	1,410
Estimated Kenya Government registration fees	3.	100	0
Kenya corporate bank account opening fees (without travel)	4.	4,950	0
Tax and VAT <u>registration</u> fees	5.	850	0
Estimate of annual accounting and tax fees	6.	0	2,700
Total Healy Consultants fees payable this month	7.	16,850	0
Estimate of total Healy Consultants fees payable after 12 months	8.		5,240

Note: this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes below to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;



Notes to invoice above

 Healy Consultants Group PLC fees to efficiently and effectively complete Kenya LLP registration within <u>five</u> weeks by i) choosing the optimum regulatory license for our Client's business activities ii) reserving a partnership name with <u>Huduma Centre</u> iii) settling our accountant and lawyer fees and iv) preparing a high quality partnership registration application for <u>Registrar of Companies at the Attorney General's Chambers</u>;

All <u>engagement fees</u> (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a <u>detailed project plan</u>, mapping out <u>deliverables</u> by week throughout the engagement term;



Every week during the engagement, Healy Consultants Group PLC will email our Client a <u>detailed status</u> <u>update</u>. Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language;

2. In accordance with Kenyan Limited Liability Partnership Act 42 of 2011 an LLP shall as from the date of its registration have a legal registered office in Kenya, to which all official government communications and notices may be addressed. To comply with this statutory requirement, Healy Consultants' Kenya office will be the registered office address for your partnership. Thereafter, this address will be used to receive government correspondence including i) tax letters ii) notice of the legal annual return; and iii) all government communications. Most of our Clients wish to place Healy Consultants' office address on invoices, contracts, websites and business cards;

In accordance with the Kenyan Limited Liability Partnership Act 42 of 2011, each Kenya LLP must appoint a local partnership secretary, who may be a natural person or a body corporate, but the partnership secretary must be resident in Kenya. Healy Consultants will act as your Kenyan partnership Secretary, for which our annual responsibilities include i) preparation and filing of the annual return; ii) securely maintaining partnership records; iii) liaising with the Kenya Government on behalf of our Client; iv) legal filing of changes of partnership structure; and v) ensuring partnership record compliance with local partnership law;

- 3. This fee is an estimate of government costs payable during your Firm's engagement. For transparency purposes, all government fee payments will be supported by original receipts and invoices. Examples of government costs include i) reserving the partnership name with the <u>Business Licensing Agency</u> (BLA); ii) preparation of the partnership deed; iii) paying the stamp duty fee to <u>Kenya Revenue Authority</u> and iv) signing of the declaration of compliance at the <u>Commissioner for Oaths</u>. Following engagement completion, Healy Consultants will refund our Client any excess of funds received over actual Government costs paid;
- 4. Healy Consultants Group PLC will be pleased to open a Kenya corporate bank account without our Client travel. It is a time-consuming task, and Healy Consultants Group PLC will shelter our Client from the associated administrative challenges. As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed partnership when partners, managers and bank signatories reside overseas. Healy Consultants Group PLC will prepare a business plan for the bank to optimize the probability of corporate bank account approval. Depending on our Client's business and nationality, there is a 20% probability the banks will request a bank signatory to travel for a one-hour bank interview. Healy Consultants Group PLC will try its best to negotiate with the bank for a travel exemption. If our Client must travel to Kenya for corporate bank account opening, Healy Consultants Group PLC will refund our Client US\$950;

If our Client is not comfortable with only a Kenya corporate bank account, Healy Consultants Group PLC will be pleased to open <u>an international corporate bank account</u> (click link) outside of Kenya. Examples include New York, Germany, Liechtenstein, Austria, Bulgaria, South Africa, Australia, London, South America or Dubai. All banks will be top tier banks in these countries with excellent internet banking services. Example of our global banking partners include HSBC, Standard Chartered Bank, Citibank, Barclays, Standard bank, ANZ bank, VTB bank, UBS, Credit Suisse;

The banks enjoy ultimate power of approval of corporate bank account applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC' control. What is inside our control is the preparation and submission of a high-quality bank application that maximizes the likelihood of approval. To date, we enjoy a 100% approval record because of <u>our global banking relationships</u> and determination.



BARCLAYS

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Global banks continue to tighten corporate bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up to 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the corporate bank account will be, including sales contracts or lease agreement;

- 5. In accordance with Kenya <u>Tax Act Chapter 470</u>, each partnership must register for VAT at the <u>Kenya</u> <u>Revenue Authority</u> (KRA);
- 6. For an active trading partnership, these <u>accounting and tax</u> fees are an estimate of Healy Consultants' fees to efficiently and effectively discharge your annual partnership accounting, auditing and tax obligations. Following receipt of a set of draft accounting numbers from your entity, Healy Consultants will more accurately advise accounting and tax fees. For a dormant partnership, Healy Consultants' fees are only US\$950;



- 7. All fees quoted in this invoice correspond to fees quoted <u>on Healy Consultants Group PLC' website</u>. Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants Group PLC inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;
- 8. Assuming our Clients re-engage Healy Consultants Group PLC in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of partnership registration;
- 9. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants Group PLC realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees. If Healy Consultants Group PLC completes the engagement faster and more easily than expected, Healy Consultants Group PLC is happy to refund some fees to our Client;
- Engage Healy Consultants Group PLC to <u>project manage</u> business set up in every country on the planet. We are the best in the <u>world</u> at what we do, timely completing <u>the A to Z</u> of every country engagement;



- In accordance with Kenyan <u>Limited Liability Partnership Act</u>, the minimum issued share capital required for a Kenyan LLP is US\$2;
- 12 If our Client and Healy Consultants Group PLC properly plan this engagement, our Clients' will <u>not</u> have to travel during this engagement. Healy Consultants Group PLC will efficiently and effectively and aggressively complete partnership registration and corporate bank account opening in a timely manner without our Client presence. Instead, our Client will need to i) sign and get documents legalized in the embassy in their country of origin and ii) courier the originals to Healy Consultants Group PLC office;



- 13. Depending on our Client's business and nationality, the Kenya Government may require a special regulatory license to carry on your business in the country. Healy Consultants Group PLC will assist our Client secure license approval; there may be additional engagement fees. However, the Government enjoys ultimate power of approval of partnership registrations and business licenses;
- 14. If required, Healy Consultants Group PLC will be pleased to assist your firm to secure work/residence visa approvals. Our fee is US\$4,950 for the first applicant, US\$3,950 for the second applicant, US\$2,950 per applicant thereafter. Our employee visa fees include preparation of a quality visa application and submitting to the correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC' control. What is inside our control is the preparation and submission of a high-quality immigration visa application that maximizes the likelihood of visa approval;
- 15. If our Client requires nominee partner and manager <u>services (click link)</u>, Healy Consultants Group PLC will be pleased to assist. Our fee for professional, passive nominee corporate partner amounts to US\$2,100 per annum. Our fee to be both nominee manager and partner amounts to US\$6,600 per annum. Being the sole manager and sole partner of a Client's entity exposes Healy Consultants Group PLC to reputation, litigation and financial risk;
- 16. Some of our Clients request Healy Consultants Group PLC to provide temporary shared <u>office space</u> for 6 months until their preferred business premises is found. If your Firm requires this service, our one-time fee is US\$950. Monthly rental thereafter is paid directly to the landlord, independently of Healy Consultants Group PLC;
- 17. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants Group PLC help to clarify your local and international annual tax reporting obligations;
- 18. Monthly, quarterly and mid-year Government tax obligations include monthly and quarterly payroll reporting and VAT return filing. If you need our help, Healy Consultants can complete monthly Government reporting for a monthly fee of US\$890. Healy Consultants monthly support will include i) receive in dropbox the monthly invoices from our client ii) label monthly bank statement transactions iii) preparation and submission of VAT returns and iv) submission of monthly employee payroll reporting;
- 19. During the engagement, partners and managers' documents may need to be translated into the local language before the Government and Bank approves partnership registration and corporate bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy attestation fees. Either our Client or Healy Consultants Group PLC can complete this administrative task;

As always, Healy Consultants Group PLC will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third-party fee payments will be supported by original receipts and invoices. Examples of possible third-party payments include i) embassy fees ii) notary public costs iii) official translator fees;

- 20. Some of our Clients' require an <u>immediate Kenya solution</u>. With this strategy, within a day Healy Consultants Group PLC can supply our Client i) an existing dormant Kenya company number and ii) an already approved Kenya corporate bank account number and iii) a business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer;
- 21. As stipulated on our <u>business website</u> and in section 3 of our engagement letter, Healy Consultants Group PLC will only commence the engagement following i) settlement of our fees and ii) completion and signing of our legal engagement letter;
- 22. Healy Consultants Group PLC will only incorporate your partnership after 75% of <u>due diligence</u> <u>documentation</u> is received by email. Healy Consultants Group PLC will only open a corporate bank account after 100% of the Client's original due diligence documentation is received by courier;
- 23. During the annual renewal engagement with our Client, our in-house <u>Legal and Compliance Department</u> (click link) reviews the quality and completeness of our Client file. Consequently, Healy Consultants Group PLC may revert to our Client to ask for more up to date <u>due diligence documentation</u>;
- 24. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;
- 25. Some of our Clients' engage Healy Consultants Group PLC to recruit (click link) local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients';

Thank you for your business and we look forward to working closely with you over the coming weeks as we engineer your Kenya corporate structure.

Best regards,

Aidan Healy

Aidan Healy

Business owner

Healy Consultants Group PLC

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