



Our Client

Address to be provided

Date: Tuesday, June 27, 2017

Company Reg. No.: 921530

Invoice No: 2017 - 10 - 003p

Professional services for Panama LLC (without travel)	Notes	Year 1 US\$	Year 2 US\$
Panama LLC <u>company formation</u> fees (without travel)	1.	1,750	0
Company registered agent and legal registered office fees	2.	1,100	1,100
Estimated Panama Government registration fees	3.	420	300
Panama corporate bank account opening fees (without travel)	4.	2,950	0
Tax and VAT (IBTMS) registration fees	5.	950	0
Monthly government tax reporting for 6 months	6.	3,960	0
Estimate of annual accounting and tax fees	7.	0	2,300
Total Healy Consultants fees payable this month	8.	11,130	0
Estimate of Healy Consultants fees payable after 12 months	9.		3,700

Note: this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of your Firm. I recommend you carefully read the notes below to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;

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Notes to invoice above

 Healy Consultants' fees to efficiently and effectively complete our Client's Panama LLC registration within <u>two weeks (click link)</u> by i) choosing the optimum regulatory license for our Client's business activities ii) reserving a company name with <u>Mercantile division of the Public Registry</u>, iii) settling our accountant and lawyer fees and iv) preparing a high quality company incorporation application for <u>Panama emprende</u>.

All <u>engagement fees</u> (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a <u>detailed</u> <u>project plan</u>, mapping out <u>deliverables</u> by week throughout the engagement term;



Every week during the engagement, Healy Consultants Group PLC will email our Client a <u>detailed status update</u>. Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language;

2. In accordance with <u>Corporation Law 32 of February 26, 1927</u>, each Panama LLC must appoint a local agent (also known as company secretary), who may be a natural person or a body corporate, but the company secretary must be resident in Panama. Healy Consultants Group PLC will act as your Panama registered agent, for which our annual responsibilities include i) preparing and filing the legal annual return; ii) securely maintaining company records; iii) liaising with the Panama government on our Client's behalf; iv) legal filing of changes of company structure; and v) reminding our Client of statutory deadlines;

In accordance with Panama law, an LLC shall as from the date of its incorporation have a legal registered office in Panama, to which all official government communications and notices may be addressed. To comply with this statutory requirement, Healy Consultants' Panama office will be the registered office address for your company. Thereafter, this address will be used to receive government correspondence including i) tax letters ii) notice of the legal annual return; and iii) all government communications. Most of our Clients wish to place <u>Healy Consultants' office address</u> on invoices, contracts, websites and business cards;

3. This fee is an estimate of government costs payable during your Firm's engagement. For transparency purposes, all government fee payments will be supported by original receipts and invoices. Examples of government costs include i) notarize the articles of incorporation; ii) register at the <u>Mercantile division of the Public Registry</u>; iii) payment of the annual franchise tax and iv) obtain notice of operation online from the <u>Ministry of Trade and Justice department</u>. Following engagement completion, Healy Consultants Group PLC will refund our Client any excess of funds received over actual Government costs paid;

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4. Healy Consultants Group PLC will be pleased to open a Panama corporate bank account without our Client travel. It is a time consuming task, and Healy Consultants Group PLC will shelter our Client from the associated administrative challenges. As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed company. Healy Consultants Group PLC will prepare a business plan for the bank to optimize the probability of corporate bank account approval.

Depending on Our Clients' business and nationality, there is a 50% probability the banks will request a bank signatory to travel for a one hour bank interview. Healy Consultants Group PLC will try its best to negotiate with the bank for a travel exemption. If our Client must travel to Panama for corporate bank account opening, Healy Consultants Group PLC will refund our Client US\$950;

The banks enjoys ultimate power of approval of corporate bank account applications. Consequently, guaranteed success is outside of Healy Consultants' control. What is inside our control is the preparation and submission of a high quality bank application that maximizes the likelihood of approval;

Citi Santander



Global banks continue to tighten corporate bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Client should expect the bank account approval period to take at least 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the corporate bank account will be, including sales contracts or lease agreement;

- 5. In accordance with <u>Panama Fiscal Code</u>, VAT registration is compulsory for companies with Panama derived annual turnover exceeding US\$36,000; Panama Corporations with no Panama sourced income does not need to file income tax or VAT returns. If required Healy Consultants Group PLC will be happy to register your Panama company for income tax and VAT for a one-time fee of US\$950;
- 6. Monthly, quarterly and mid-year Government tax obligations include monthly and quarterly payroll reporting, monthly IBTMS (*Impuesto de Bienes Muebles y Prestacion de Servicios*) and quarterly corporation tax return filing. If you need our help, Healy Consultants Group PLC can complete monthly Government reporting for a monthly fee of US\$660. For the first 6 months' post company registration, Healy Consultants Group PLC will timely and accurately complete this statutory task.

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Healy Consultants monthly support will include i) receive in dropbox the monthly invoices from our Client ii) label monthly bank statement transactions iii) preparation and submission of IBTMS returns and iv) submission of monthly employee payroll reporting. If required, to minimize monthly costs, Healy Consultants Group PLC will assist our Client recruit a local inhouse accountant to remotely complete this monthly task.

7. For an active trading company, these <u>accounting and tax</u> fees are an estimate of Healy Consultants fees to efficiently and effectively discharge your annual company accounting and tax obligations. Following receipt of a set of draft accounting numbers from your company, Healy Consultants will more accurately advise accounting and tax fees. For a dormant company, Healy Consultants fees are only US\$950;



- 8. All fees quoted in this invoice correspond to fees quoted <u>on Healy Consultants' website</u>. Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;
- 9. Assuming our Client re-engage Healy Consultants in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of company registration;
- 10. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants Group PLCrealizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees. If Healy Consultants completes the engagement faster and more easily than expected, Healy Consultants Group PLCis happy to refund some fees to our Client;
- 11. Engage Healy Consultants Group PLC to project manage business set up in every country on the planet. We are the best in the world at what we do, timely completing the A to Z of every country engagement;
- 12. In accordance with Panama Company Law, there is no minimum issued share capital requirement. However, Panama banks will request a minimum share capital of US\$5,000 to open a corporate bank account;
- 13. In accordance with the <u>Corporation Law 32 of February 26, 1927</u>, each Panama LLC must have three directors from any nationality. If required, Healy Consultants Group PLC will be pleased to provide your firm with a professional passive nominee non-resident director for an annual fee of US\$1,600 per director;

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- 14. If our Client requires additional nominee shareholder and director <u>services (click link)</u>, Healy Consultants Group PLC will be pleased to assist. Our fee for professional, passive nominee corporate shareholder amounts to US\$2,100 per annum. Our fee to be both nominee director and shareholder amounts to US\$6,600 per annum. Being the sole shareholders and sole director of a Client's company exposes Healy Consultants Group PLC to reputation, litigation and financial risk;
- 15.If our Client and Healy Consultants Group PLC properly plan this engagement, our Client will <u>not</u> have to travel during this engagement. Healy Consultants Group PLC will efficiently and effectively complete company registration and corporate bank account opening in a timely manner without our Client presence. Instead, our Client will need to i) sign and get documents legalized in the embassy in their country of origin and ii) courier the originals to Healy Consultants office;



- 16. Depending on our Client's business and nationality, the Panama Government may require a special regulatory license to carry on your business in the country. Healy Consultants Group PLC will assist our Client secure license approval; there may be additional engagement fees. However, the Government enjoys ultimate power of approval of company registrations and business licenses;
- 17. If required, Healy Consultants Group PLC will be pleased to assist your firm to secure employee visa approvals. Our fee is US\$2,950 for the first employee, US\$1,950 for the second employee, US\$950 per employee thereafter. Our employee visa fees includes preparation of a quality visa application and submitting to the correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants' control. What is inside our control is the preparation and submission of a high quality immigration visa application that maximizes the likelihood of visa approval;
- 18. Some of our Clients request Healy Consultants Group PLC to provide temporary shared office space for 6 months until their preferred business premises is found. If your Firm requires this service, our one-time fee is US\$950. Monthly rental thereafter is paid directly to the landlord, independently of Healy Consultants;
- 19. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants Group PLC help to clarify your local and international annual tax reporting obligations;
- 20. During the engagement, shareholders and directors' documents may need to be translated into the local language; before the Government and Bank approves company registration and

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corporate bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy attestation fees. Either our Client or Healy Consultants Group PLC can complete this administrative task;

As always, Healy Consultants Group PLC will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third party fee payments will be supported by original receipts and invoices. Examples of possible third party payments include i) embassy fees ii) notary public costs iii) official translator fees;

- 21. Some of our Clients require an <u>immediate country solution</u>. With this strategy, within a day Healy Consultants Group PLC can supply our Client i) an existing dormant Panama company number and ii) an already approved Panama corporate bank account number and iii) a business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer;
- 22. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;
- 23.As stipulated on our <u>business website</u> and in section 3 of our engagement letter, Healy Consultants Group PLC will only commence the engagement following i) settlement of our fees and ii) completion and signing of our legal engagement letter;
- 24. Healy Consultants Group PLC will only incorporate your company after 75% of <u>due diligence</u> <u>documentation</u> is received by email. Healy Consultants will only open a corporate bank account after 100% of the Client's original due diligence documentation is received by courier;
- 25. During the annual renewal engagement with our Client, our in-house <u>Legal and Compliance</u> <u>Department (click link)</u> reviews the quality and completeness of our Client file. Consequently, Healy Consultants Group PLC may revert to our Client to ask for more up to date <u>due diligence</u> <u>documentation</u>;
- 26. Some of our Clients engage Healy Consultants Group PLC to <u>recruit (click link)</u> local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients;

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Thank you for your business and we look forward to working closely with you over the coming weeks as we project manage your Panama business setup.

Best regards,

Aidan Healy

Aidan Healy

Business owner

Healy Consultants Group PLC

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