

## Brunei International Trust Invoice

Client to provide

Address to be provided

Date: Wednesday, February 14, 2018

Company Reg. No.: 921530

Invoice No: 2018 – 001 – 017p

Professional Services for Brunei Trust (without travel)	Notes	Year 1 US\$	Year 2 US\$
Brunei <a href="#">international trust setup</a> fees (without travel)	1.	6,850	5,000
Annual <a href="#">trustee and Brunei domiciliation</a> fees	2.	5,600	5,600
Trust <a href="#">bank account</a> (without travel)	3.	4,950	0
Estimate of annual <a href="#">tax and accounting</a> fees	4.	0	2,300
<b>Total Healy Consultants fees payable this month</b>	5.	<b>17,400</b>	0
Estimate of total Healy Consultants fees payable after 12 months	6.		<b>12,900</b>

**Note:** this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes within the attached draft invoices to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement.

## Brunei International Trust Invoice

### Notes to invoice above

1. Healy Consultants' fees to efficiently and effectively project manage our Clients' Brunei trust setup engagement to a timely completion within [six weeks](#) (click link), including **i)** time taken with our Clients to agree the optimum corporate structure, while legally minimising global taxation **ii)** devising a strategy to complete the engagement without our Client travelling **iii)** finding solutions to [challenges that occur](#) throughout the engagement and **iv)** weekly [detailed email engagement status updates](#) to our Client. Healy Consultants never gives up until we complete the engagement, regardless of the complexities or obstacles presented by banks and Governments;

All [engagement fees](#) (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees or surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of [a detailed project plan](#), mapping out deliverables by week throughout the engagement term;



Every week during the engagement, we email our Client a [detailed email engagement status update](#). Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, skype, live chat and email and will communicate in your preferred language;

The fee to create the trust includes **i)** creating and executing the trust deed and other documentation **ii)** transferring legal ownership of the trust assets to the trustees and **iii)** conducting the initial KYC review of our Client. Non-standard trusts may incur additional fees (including legal fees), to be confirmed in advance with our Client. Following engagement completion, Healy Consultants will refund our Client any excess of funds received over actual Government costs paid;

2. Healy Consultants will provide trustees to own and manage the trust assets on our Client's behalf. The trustees responsibilities include **i)** day-to-day management of the trust assets; **ii)** managing trust distributions; **iii)** accepting new trust assets; **iv)** maintaining the trust's statutory records; and **v)** conducting the trust's annual review;



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In accordance with section 85 of the [Brunei International Trust Order 2000](#), the trustees shall keep in Brunei Darussalam at the office of the trust corporation a documentary record of **i)** terms of trust, **ii)** identity of trustee and enforcers and **iii)** settlement of the property, amongst others. To comply with this statutory requirement, Healy Consultants Brunei business office will be the registered office address for your Brunei trust. Thereafter, this address will be used to receive Government correspondence including **i)** tax letters and **ii)** all government communications.

- 3. Healy Consultants will be pleased to open a Brunei business bank account without travel. It is a time consuming task, Healy Consultants will shelter our Client from the administrative challenges. As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed trust, when authorized personnel reside overseas. Healy Consultants will prepare a business plan for the bank to optimize the probability of corporate bank account approval. Depending on our Client business and nationality, there is a 20% probability the banks will request a bank signatory to travel for a one hour bank interview. Healy Consultants will try its best to negotiate with the bank for a travel exemption. If our Client must travel to Brunei for business bank account opening, Healy Consultants will refund our Client US\$950;

If our Client is not comfortable with a Brunei business account, Healy Consultants will be pleased to open an open [an international trust bank account](#) outside of Brunei. Examples include New York, Germany, Liechtenstein, Austria, Bulgaria, South Africa, Australia, London, South America or Dubai. All banks will be top tier banks in these countries with excellent internet banking services. Example of our global banking partners include HSBC, Standard Chartered, Citibank, Barclays, Emirates NBD, ANZ bank, Standard Bank, UBS or Credit Suisse;

The banks enjoy ultimate power of approval of trust bank account applications. Consequently, guaranteed success is outside of Healy Consultants' control. What is inside our control is the preparation and submission of a high quality bank application that maximizes the likelihood of approval. To date, we enjoy a 100% approval record because of [our global banking relationships](#) and determination;




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The best at business set up in every country on the planet

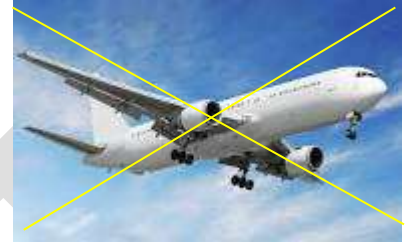
## Brunei International Trust Invoice

Global banks continue to tighten trust bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up to 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the bank account will be, including sales contracts or lease agreement;

4. For an active trust, these [accounting and tax](#) fees are an estimate of Healy Consultants fees to efficiently and effectively discharge your annual trust accounting and tax obligations. Following receipt of a set of draft accounting numbers from your trust, Healy Consultants will more accurately advise accounting and tax fees;
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5. All fees quoted in this invoice correspond to fees quoted on Healy Consultants' [website](#). Please review this invoice carefully to identify errors. During the rush of a business day, it is possible Healy Consultants inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;
  6. Assuming our Clients' re-engage Healy Consultants in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of trust registration;
  7. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees. If Healy Consultants completes the engagement faster than expected and more easily than expected, Healy Consultants is happy to refund some fees to our Client;
  8. In accordance to [Registered Agents and Trustees licensing order 2000](#), all international trusts must apply for a license under the licensing order. Failure to comply may be ground for subsequent refusal of a license. Our fees to assist Client obtain this license amounts to US\$3,950;

## Brunei International Trust Invoice

9. If our Client and Healy Consultants properly plan this engagement, our Clients' will **not** have to travel during this engagement. Healy Consultants will efficiently and effectively complete trust registration and trust bank account opening in a timely manner without our Client presence. Instead, our Client will need to **i)** sign and get documents legalized in the Embassy in their country of origin and **ii)** courier the originals to Healy Consultants office;



10. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile; and they will fulfill those obligations annually. Let us know if you need Healy Consultants help to clarify your local and international annual tax reporting obligations;
11. Depending on our Client business and nationality, the Brunei Government may require a special regulatory license to form a trust in the country. Healy Consultants will assist our Client secure license approval. However, the Government enjoys ultimate power of approval of trust registrations and business licenses;
12. During the engagement, settlors and beneficiaries' documents may need to be translated before the Government and Bank approves trust registration and trust bank account opening respectively. Consequently, our Client should budget for possible additional translation and Embassy attestation fees. Either our Client or Healy Consultants can complete this administrative task;

As always, Healy Consultants will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third party fee payments will be supported by original receipts and invoices. Examples of possible third party payments include **i)** Embassy fees **ii)** notary public costs **iii)** official translator fees;

13. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;
14. As stipulated on our [business website](#) and in section 3 of our engagement letter, Healy Consultants will only commence the engagement following **i)** settlement of our fees and **ii)** completion and signing of our legal engagement letter;

## Brunei International Trust Invoice

15. During the annual renewal engagement with our Client, our in-house Legal and Compliance Department reviews the quality and completeness of our Client file. Consequently, Healy Consultants may revert to our Client to ask for more up to date [due diligence documentation](#);
16. Healy Consultants will only incorporate your trust after 75% of [due diligence documentation](#) is received by email. Healy Consultants will only open a trust bank account after 100% of the Client's original due diligence documentation is received by courier;
17. To efficiently and effectively complete your engagement in a timely manner, we recommend your Firm transfers these funds to Healy Consultants' corporate bank account. Thereafter, our Incorporation and Banking Team will aggressively advance your engagement, providing your Firm daily feedback as to engagement status. I would be grateful if you email us the bank transfer advice slip to enable my Accounting Department to accurately and timely identify bank receipts:

Thank you for your business and we look forward to working closely with you over the coming weeks as we engineer your Brunei trust structure.

Best regards

*Aidan Healy*

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Aidan Healy

Managing Director

Healy Consultants Group

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