

Client to provide Address to be provided Date: Tuesday, August 07, 2018 Company Reg. No.: 921530

Invoice No: 2018 - 10 - 003p

Professional services for Albania Fast LLC (without travel)	Notes	Year 1 €	Year 2 €
Albania nominee fast LLC company formation fees (without travel)	1.	3,500	0
Albania legal registered office fees	2.	1,100	1,100
Estimated Albania Government registration fees	3.	455	400
Albania corporate bank account opening fees (without travel)	4.	4,950	0
Passive, professional nominees for 3 months	5.	4,600	0
Corporate structure changes including new bank signatory	6.	4,350	0
Project-management fees for an 3-month engagement	7.	2,950	0
Tax and VAT registration fees	8.	550	0
Estimate of annual accounting and tax fees	9.	0	2,300
Total Healy Consultants fees payable this month	10.	22,455	0
Estimate of Healy Consultants fees payable after 12 months	11.		3,800

Note: This invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes below to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;

Notes to invoice above

Healy Consultants Group PLC's fees to legally register our Client's Albanian LLC with our temporary professional, passive nominee <u>shareholders and directors</u> and bank signatory within <u>four weeks</u> by

 choosing the optimum regulatory license for our Client's business activities; ii) reserving a company name with <u>National Registration Center</u> (NRC); iii) settling our accountant and lawyer fees and; iv) preparing a high quality company incorporation application for <u>NRC</u>;

Within six weeks, our Client can legally conduct business in Albania including i) issue sales invoices to local customers; ii) sign customer and supplier contracts; iii) sign a lease agreement for long term physical office and warehouse premises; iv) and hire local and expatriate employees including secure employment visa approval;

All <u>engagement fees</u> (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a <u>detailed project plan</u>, mapping out <u>deliverables</u> by week throughout the engagement term;



Every week during the engagement, Healy Consultants will email our Client a <u>detailed status update</u>. Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language;

- 2. In accordance with Albania <u>Civil Code Book One No. 7491 1991</u>, an Albanian LLC shall as from the date of its incorporation have a legal registered office in Albania, to which all official government communications and notices may be addressed. To comply with this statutory requirement, Healy Consultants' Albania office will be the registered office address for your company. Thereafter, this address will be used to receive government correspondence including i) tax letters; ii) notice of the legal annual return; and iii) all government communications. Most of our Clients wish to place <u>Healy Consultants' office address</u> on invoices, contracts, websites and business cards;
- 3. This fee is an estimate of government costs payable during your Firm's engagement. For transparency purposes, all government fee payments will be supported by original receipts and invoices. Examples of government costs include i) company name search; ii) request for company registration with the <u>National Registration Center</u> (NRC); iii) obtain Unique Business Identification Number (UBIN); iv) register with the Municipality Bureau of Internal Revenue and v) prepare a company seal. Following engagement completion, Healy Consultants will refund our Client any excess of funds received over actual Government costs paid;
- 4. Healy Consultants will be pleased to open an Albania corporate bank account without our Client travel. It is a time consuming task, and Healy Consultants will shelter our Client from the associated administrative challenges. As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed company when shareholders, directors and bank signatories reside overseas. Healy Consultants will prepare a business plan for the bank to optimize the probability of corporate bank account approval.

Depending on our Client's business and nationality, there is a 20% probability the banks will request a bank signatory to travel for a one-hour bank interview. Healy Consultants will try its best to negotiate with the bank for a travel exemption. If our Client must travel to Albania for corporate bank account opening, Healy Consultants will refund our Client €950;

If our Client is not comfortable with only an Albania corporate bank account, Healy Consultants will be pleased to open <u>an international corporate bank account</u> (click link) outside of Albania. Examples include New York, Germany, Liechtenstein, Austria, Bulgaria, South Africa, Australia, London, South America or Dubai. All banks will be top tier banks in these countries with excellent internet banking services. Example of our global banking partners include HSBC, Standard Chartered Bank, Citibank, Barclays, Standard bank, ANZ bank, VTB bank, UBS, Credit Suisse;

The banks enjoys ultimate power of approval of corporate bank account applications. Consequently, guaranteed success is outside of Healy Consultants' control. What is inside our control is the preparation and submission of a high-quality bank application that maximizes the likelihood of approval;







Global banks continue to tighten corporate bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the change of bank signatory to take up to 4 weeks from submission of the application. Furthermore, global banks now require evidence of proof of business in the country where the corporate bank account will be, including sales contracts or lease agreement;

 Appointment of Healy Consultants Group PLC professional, passive <u>nominee shareholders</u> and <u>directors</u> (click links) and bank signatory enables our Client to i) sales invoice customers within six weeks and; ii) sign contracts and lease premises;

If required, Healy Consultants Group PLC will be pleased to provide our Client with a full package of passive professional nominee services for 3 months until the corporate structure is successfully changed. Our fee is \leq 4,600 per quarter for this service. Our fee to only provide a country <u>resident</u> <u>director</u> (click link) is also \leq 6,600 per annum. To ensure our Clients' assets are fully protected, the nominee will neither be a bank signatory, nor will he have an active role in daily corporate activities;

6. Following business set up completion, Healy Consultants Group PLC assists our Client appoint their preferred shareholders and directors and bank signatory. Depending on our Client business and the efficiency of the Government and bank Departments, this process can take up to 3 months. This is the hardest part of the engagement;

This fee covers Healy Consultants professional fee to assist our Client secure the amended company constitution. This includes our fee to draft and submit applications to the <u>National Registration Center</u> to i) seek approval for share purchase; ii) change company name; iii) change business activity;

iv) change director and company shareholder. All of the changes made will be reflected on the amended constitution. Appointing new and resigning old shareholders and directors is a complex, lengthy process; exacerbated by inefficient Government Departments;

Before the Albania banks approve our Client's preferred bank signatory, the bank's in-house Legal and Compliance Department will request additional Know Your Customer documents. Change of corporate structure and of bank signatory is a time-consuming task, but Healy Consultants Group PLC will shelter our Client from this administrative burden;

Realistically and so you can plan your business, our Client will be able to log into e-banking within 6 weeks from the time Healy Consultants Group PLC completes corporate structure change, as outlined on this web page (click link);

- 7. Healy Consultants Group PLC project management fees relate to time and resources dedicated to:
 - a. research and plan Albania business set up for our Client;
 - b. devising strategies to i) minimize the total engagement period; ii) complete the engagement without our Client travelling; iii) avoid the need for a Albania <u>national shareholder</u> and; iv) avoid the need for a specific regulatory license;
 - c. agreeing upon the optimum corporate structure with our Client;
 - d. submitting a high-quality company incorporation application to the National Registration Center;
 - e. choosing the optimum regulatory license for our Client's business activities (if required);
 - f. injecting the paid up share capital on our Client's behalf;
 - g. collating and supervising the legalisation and attestation and translation of Client documents;
 - h. weekly detailed engagement status updates to our Client and weekly Friday conference calls;
 - i. payment of retainer fees to multiple local lawyers and accountants;
 - j. ensuring our Client complies with local regulations and legally owns and controls the new entity;
 - k. ascertain the specific accounting, tax, legal and compliance considerations;
 - I. finding solutions to <u>challenges that occur</u> throughout the engagement;
 - m. determining the local and international tax obligations of the new entity, including corporate income tax, payroll taxes, withholding tax and sales taxes.
- In accordance with <u>Civil Code Book One No. 7491 1991</u>, each entity must register for corporate tax and VAT at the <u>Albania Tax Authority</u>. VAT registration is mandatory to companies with annual turnover exceeding €25,000;
- 9. For an active trading company, these <u>accounting and tax</u> fees are an estimate of Healy Consultants fees to efficiently and effectively discharge your annual company accounting and tax obligations. Following receipt of a set of draft accounting numbers from your company, Healy Consultants will more accurately advise accounting and tax fees;



- 10. All fees quoted in this invoice correspond to fees quoted <u>on Healy Consultants' website</u>. Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;
- **11.** Assuming our Clients re-engage Healy Consultants in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of company registration;
- 12. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees. If Healy Consultants completes the engagement faster and more easily than expected, Healy Consultants is happy to refund some fees to our Client;
- 13. Engage Healy Consultants to <u>project manage</u> business set up in every country on the planet. We are the best in the <u>world</u> at what we do, timely completing <u>the A to Z</u> of every country engagement;
- 14. In accordance with <u>Civil Code Book One No. 7491 1991</u>, the minimum issued share capital of €1 must be deposited to the company cumulative bank account prior to incorporation. To optimize engagement efficiency and minimize delays, Healy Consultants is happy to deposit these funds on behalf of our clients;
- 15. If our Client and Healy Consultants properly plan this engagement, our Clients will <u>not</u> have to travel during this engagement. Healy Consultants will efficiently and effectively complete company registration and corporate bank account opening in a timely manner without our Client presence. Instead, our Client will need to i) sign and get documents legalized in the embassy in their country of origin and; ii) courier the originals to Healy Consultants office;



- 16. Depending on our Client's business and nationality, the Albanian Government may require a special regulatory license to carry on your business in the country. Healy Consultants will assist our Client secure license approval; there may be additional engagement fees. However, the Government enjoys ultimate power of approval of company registrations and business licenses;
- 17. If our Client requires nominee shareholder and director <u>services (click link)</u>, Healy Consultants will be pleased to assist. Our fee for professional, passive nominee corporate shareholder amounts to €2,100 per annum. Our fee to be both nominee director and shareholder amounts to €6,600 per annum. Being the sole shareholders and sole director of a Client's company exposes Healy Consultants to reputation, litigation and financial risk;
- Some of our Clients request Healy Consultants to provide temporary shared <u>office space</u> for 6 months until their preferred business premises is found. If your Firm requires this service, our one-time fee is €950. Monthly rental thereafter is paid directly to the landlord, independently of Healy Consultants;

- 19. If required, Healy Consultants will be pleased to assist your firm to secure employee visa approvals. Our fee is €4,950 for the first employee, €3,950 for the second employee, €2,950 per employee thereafter. Our employee visa fees includes preparation of a quality visa application and submitting to the correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants' control. What is inside our control is the preparation and submission of a high-quality immigration visa application that maximizes the likelihood of visa approval;
- 20. Monthly, quarterly and mid-year Government tax obligations include monthly and quarterly payroll reporting, VAT and corporation tax return filing. If you need our help, Healy Consultants can complete monthly Government reporting for a monthly fee of €860. Healy Consultants monthly support will include i) receive in dropbox the monthly invoices from our client; ii) label monthly bank statement transactions; iii) preparation and submission of VAT returns and; iv) submission of monthly employee payroll reporting;
- 21. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants help to clarify your local and international annual tax reporting obligations;
- 22. During the engagement, shareholders' and directors' documents may need to be translated into the local language; before the Government and Bank approves company registration and corporate bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy attestation fees. Either our Client or Healy Consultants can complete this administrative task;

As always, Healy Consultants will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third-party fee payments will be supported by original receipts and invoices. Examples of possible third-party payments include i) embassy fees; ii) notary public costs; iii) official translator fees;

- 23. Some of our Clients' require an <u>immediate country solution</u>. With this strategy, within a day Healy Consultants can supply our Client i) an existing dormant Albania company number and; ii) an already approved Albania corporate bank account number and; iii) a business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer;
- 24. As stipulated on our <u>business website</u> and in section 3 of our engagement letter, Healy Consultants will only commence the engagement following i) settlement of our fees and; ii) completion and signing of our legal engagement letter;
- 25. Healy Consultants will only incorporate your company after 75% of <u>due diligence documentation</u> is received by email. Healy Consultants will only open a corporate bank account after 100% of the Client's original due diligence documentation is received by courier;
- 26. During the annual renewal engagement with our Client, our in-house <u>Legal and Compliance</u> <u>Department (click link)</u> reviews the quality and completeness of our Client file. Consequently, Healy Consultants may revert to our Client to ask for more up to date <u>due diligence documentation</u>;

- 27. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;
- 28. Some of our Clients' engage Healy Consultants to <u>recruit (click link)</u> local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients;
- 29. To efficiently and effectively complete your engagement in a timely manner, we recommend your Firm transfers these funds to Healy Consultants corporate bank account. Thereafter, our Incorporation and Banking Team will aggressively advance your engagement, providing your Firm daily feedback as to engagement status. I would be grateful if you email us the bank transfer advice slip to enable my Accounting Department to accurately and timely identify bank receipts:

Thank you for your business and we look forward to working closely with you over the coming weeks as we engineer your Albania corporate structure.

Best regards,	
Aidan Healy	
Aidan Healy	
<u>Business owner</u>	
Healy Consultants Group	
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